

CapitaLand India Trust 2H FY 2023 Financial Results Presentation

29 January 2023

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This presentation is for information only and does not constitute an invitation or offer to acquire, purchase or subscribe for the Units.

All measurements of floor area are defined herein as "Super Built-up Area" or "SBA", which is the sum of the floor area enclosed within the walls, the area occupied by the walls, and the common areas such as the lobbies, lift shafts, toilets and staircases of that property, and in respect of which rent is payable.

The Indian Rupee and Singapore Dollar are defined herein as "INR/₹" and "SGD/S\$" respectively.

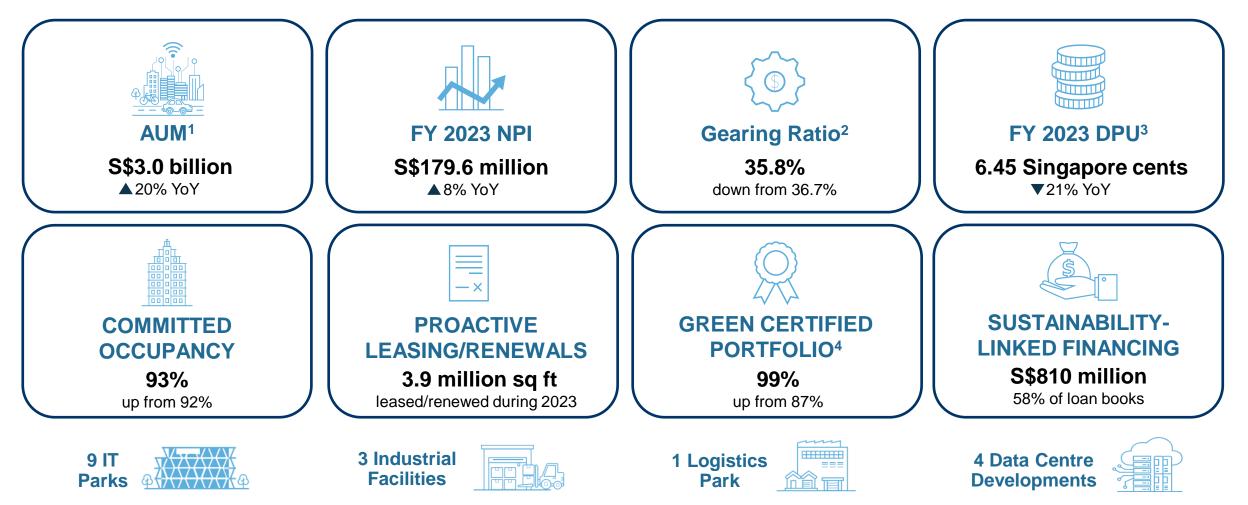
Any discrepancy between individual amounts and total shown in this presentation is due to rounding.

# 2023 Year In Review

India Trust

International Tech Park Bangalore

# **Key Highlights**



1. Includes acquisitions made in FY 2023.

- 2. Net gearing will be 32.6% if cash and cash equivalents are considered.
- 3. DPU inclusive of preferential offering impact. Excluding this impact, DPU only decreased by 12% to 7.21 Singapore cents.
- 4. Platinum or Gold rating for business park portfolio.

## **Overcoming Macroeconomic Challenges**

	2020 to 2022 (COVID-19)	Impact on CLINT 2023 (post COVID-19)	2024	
COVID-19 pandemic	High	Low	Low	
Slowdown of leasing activities	High	Low	Low	
Remote work trend	High	Medium	Low	
Elevated interest rate	Low	High	High/ Medium	
Strengthening of SGD against INR	Medium	High	Medium	

### **Key Income Growth Drivers for FY 2024**

#### NPI Growth Drivers

- ITPH Block A, ITPP-H, as well as Industrial Facility 2 and 3 started contributing to the portfolio revenue from January, May, and December 2023, respectively.
- These additions, along with new leases signed in 4Q 2023, will result in a 20% increase in revenue generating area from 1Q 2024.
- Cost savings Reduced requirement to purchase 3rd party power due to generation of captive solar power in Tamil Nadu.

#### Acquisition and Development Pipeline

- 1. Assets to be acquired:
  - BlueRidge 3, Pune Size: 1.40 million sq ft Leasing status: 60% committed.
  - Building Q2, Aurum Q Parc, Navi Mumbai Size: 0.85 million sq ft Leasing status: 63% pre-committed.

#### 2. Developments to be completed:

- MTB 6, ITPB, Bangalore Size: 0.80 million sq ft
- FTWZ, CyberVale, Chennai Size: 0.21 million sq ft
- 3. Income contributions from incremental funding of committed Forward Purchases.

#### Weighted Average Cost of Debt

- In the latest Federal Reserve conference held in November 2023, the Fed is expected to cut interest rates in 2H 2024.
- Markets expect interest rate to fall by 75 to 100 basis points by the end of 2024.
- CLINT's weighted average cost of debt remained unchanged at 6.3% in both 1H FY 2023 and 2H FY 2023, and the cost of debt for SGD loans and SORA started to decline.

Source: Bloomberg

### **Development Update on Data Centres**

**CapitaLand DC Navi Mumbai 1** 



### **New Initiatives**

#### **Captive Solar Power Plant Commissioned**



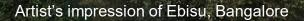
- 21 MW (Phase 1) of 29 MW captive solar power plant in Tamil Nadu was commissioned in January 2024.
- With >30 million units (kWh) generated per year for common area consumption, CLINT's renewable energy usage will increase by >70%.

#### **Flexible Workspaces Launched**



- CLINT has launched premium coworking offices at ITPH and ITPC in 4Q 2023, improving our product offering for different tenants' requirements.
- Currently, 25% of the total 700 seats is committed, with strong leasing interest for managed office solutions.

# Financial Review





### 2H FY 2023 Results

	2H FY 2023	2H FY 2022	Variance
SGD/INR FX rate <sup>1</sup>	61.3	57.3	7.0%
Total property income	₹7,582 million	₹6,148 million	23%
	S\$123.6 million	S\$107.3 million	15%
Net property income	₹5,768 million	₹4,781 million	21%
	S\$94.0 million	S\$83.4 million	13%
Income available for distribution	₹2,803 million	₹2,900 million	(3%)
	S\$45.7 million	S\$50.6 million	(10%)
Income to be distributed	₹2,523 million	₹2,610 million	(3%)
	S\$41.1 million	S\$45.5 million	(10%)
Income to be distributed (DPU <sup>2</sup> )	₹1.89 3.09 Singapore cents	₹2.25 3.91 Singapore cents	(16%) (21%)
Weighted average number of units ('000)	1,319,497 <sup>3</sup>	1,159,827	14%

1. Average exchange rate for the period.

2. Distribution per unit.

3. Increase in number of units was due to the enlarged unit base after preferential offering.

### FY 2023 Results

1. Average exchange rate for the period.

2. Distribution per unit.

3. Increase in number of units was due to the enlarged unit base after preferential offering.

### **Portfolio Valuation**

	31 December 2023 <sup>1</sup>		31 Decem	ber 2022 <sup>1</sup>		
Properties	Valuation (INR million)	Cap Rate (%)	Valuation (INR million)	Cap Rate (%)	Variance	
International Tech Park Bangalore	50,581	Office: 8.25 Retail: 9.00	45,412	Office: 8.25 Retail: 9.00	11.4%	
International Tech Park Chennai	22,385	8.50	21,254	8.50	5.3%	FY 2023
CyberVale, Chennai	4,507	8.50	4,382	8.50	2.9%	Net Asset Value
Industrial Facility 1, Mahindra World City, Chennai	2,351	8.00	2,289	8.00	2.7%	Net Asset value
Industrial Facility 2 & 3, Mahindra World City, Chennai	1,907	8.00	-	-	N.A.	
CapitaLand DC Chennai	858	-	802	-	6.9%	S\$1.16 per unit
aVance Hyderabad	18,103	8.50	17,331	8.50	4.5%	▲ 5% YoY
CyberPearl, Hyderabad	3,975	8.50	3,860	8.50	3.0%	with preferential offering impact
International Tech Park Hyderabad	25,400	8.50	23,178	8.50	9.6%	
CapitaLand DC ITPH, Hyderabad	3,232	9.00	2,255	9.00	43.3%	
aVance Pune	11,168	8.50	10,529	8.50	6.1%	S\$1.29 per unit
International Tech Park Pune, Hinjawadi	15,651	8.50	-	-	N.A.	▲ 16% YoY without preferential offering impac
Arshiya Panvel Warehouses, Navi Mumbai	10,899	8.00	10,362	8.00	5.2%	manear protoronal enorming impac
Building Q1, Aurum Q Parc, Mumbai	4,395	8.50	4,194	8.50	4.8%	
CapitaLand DC Navi Mumbai 1	6,302	9.00	4,565	9.00	38.1%	
Portfolio (in INR mil)	181,713	-	150,412	- [	20.8%	
Portfolio (in SGD mil)	<b>2,951</b> <sup>2</sup>	-	2,455 <sup>2</sup>	-	20.2%	
Portfolio (in INR mil) – exc. 2023 acquisition <sup>3</sup>	164,155	-	150,412	-	9.1%	
Portfolio (in SGD mil) – exc. 2023 acquisition <sup>3</sup>	<b>2,666</b> <sup>2</sup>	-	2,455 <sup>2</sup>	-	8.6%	

1. The independent market valuations for 31 December 2022 was conducted by CBRE South Asia Pvt. Ltd. and for 31 December 2023 was conducted by Savills Property Services (India) Pvt. Ltd.

2. Based on the exchange rate of S\$1:₹61.6 (as at 31 December 2023) and S\$1:₹61.3 (as at 31 December 2022).

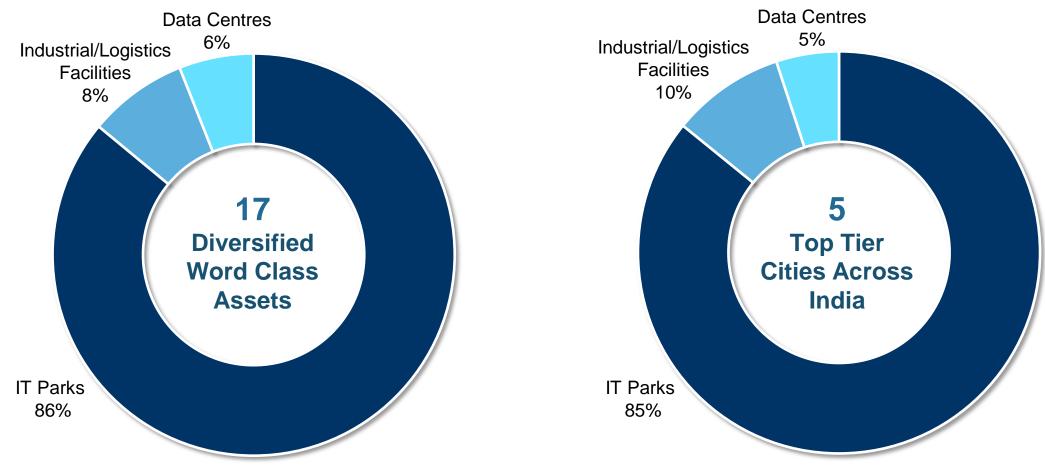
3. Properties excluded are Industrial Facility 2 & 3, Mahindra World City, and International Tech Park Pune, Hinjawadi.

N.A.- Not Applicable

### **Portfolio Diversification**

### **By Valuation**





All information as at 31 December 2023

## **Distribution Details**

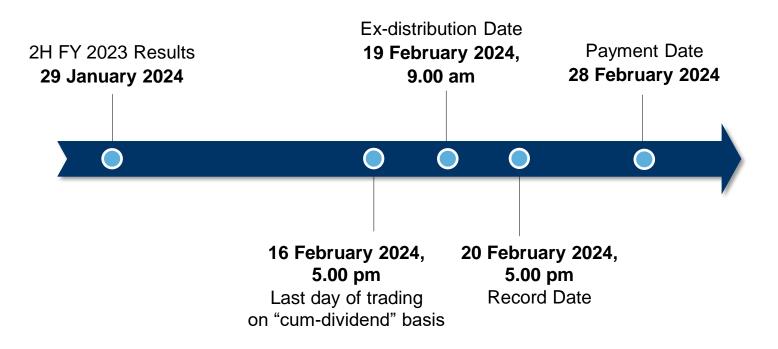
Distributions to Unitholders are made on a semi-annual basis for the six-month period ending 30 June and 31 December of each year.

**Distribution Period** 

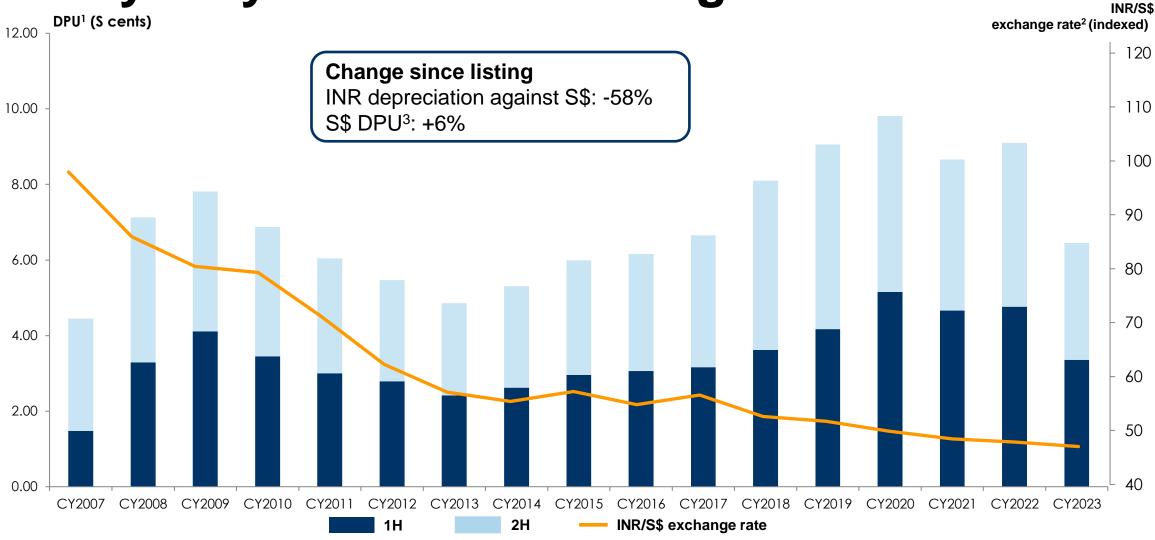
### 1 July 2023 to 31 December 2023

**Distribution Per Unit** 

### **3.09 Singapore cents**



## Half-yearly DPU since Listing



1. DPU (income available for distribution) refers to 100% of distributable income. 10% of distributable income was retained starting from 2Q CY2012.

2. Average daily spot INR/S\$ exchange rate for the period, pegged to 1 August 2007 using data sourced from Bloomberg.

3. Last 12 months DPU compared against first 12 months DPU.

# Capital Management

Arshiya Warehouses, Navi Mumbai

11



# **Capital Management**

### **Currency hedging strategy**

#### **Balance sheet**

- Trustee-Manager does not hedge equity.
- At least 50% of debt must be denominated in INR.

#### Income

- Income is repatriated semi-annually from India to Singapore.
- Trustee-Manager locks in the income to be repatriated by buying forward contracts on a monthly basis.

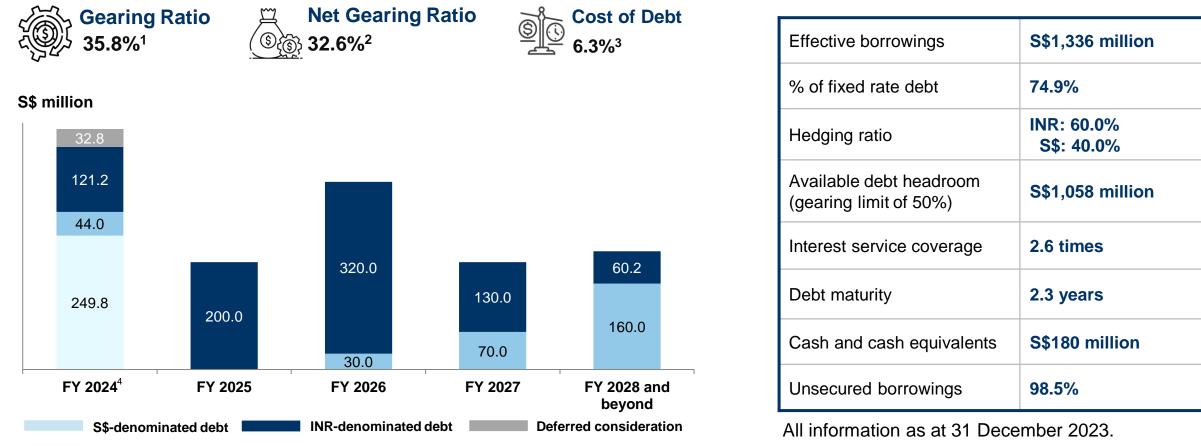
### **Funding strategy**

- The Trustee-Manager's approach to equity raising is predicated on maintaining a strong balance sheet by keeping the Trust's gearing ratio at an appropriate level.
- Trustee-Manager mainly borrows S\$ loans in Singapore as it costs less to hedge S\$ borrowings to INR-denominated borrowings using cross-currency swaps and derivatives.

### **Income distribution policy**

- To distribute at least 90% of its income available for distribution.
- CLINT retains 10% of its income available for distribution to provide greater flexibility in growing the Trust.

## **Debt Maturity Profile & Capital Structure**



Short-term revolving credit facilities (RCFs)

1. As at 31 December 2023, the effective borrowings to net asset ratio and total borrowings less cash and cash equivalents to net asset ratio is 81.5% and 75.5% respectively.

2. Net gearing will be 32.6% if cash and cash equivalents are considered.

3. Weighted average cost of debt has maintained at 6.3% since 1H FY2023 despite the interest rate hikes.

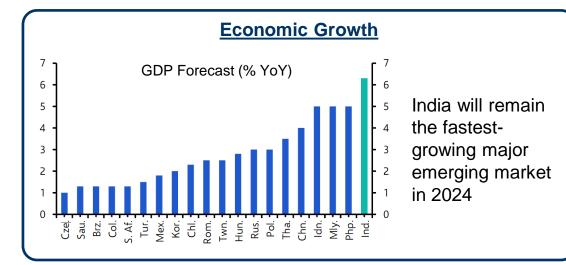
4. Includes short-term revolving credit facilities (RCFs) of S\$249.8 million. CLINT has cash of S\$180 million and undrawn RCFs which may be used for repayment of existing debt.





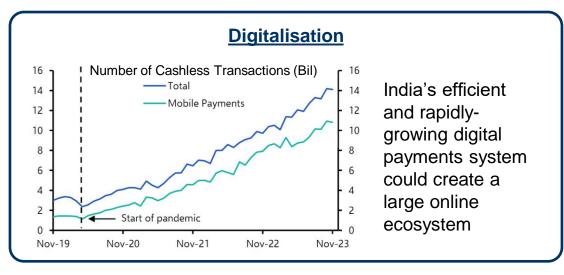
# Market Overview

### India's GDP drivers support CLINT's growth prospects



#### **Infrastructure Growth**

- □ India's infrastructure sector is set to become the biggest driver for the country's economic growth.
- Investments in the sector are projected to double from 2023 levels to ₹143 trillion (S\$2.3 trillion) by 2030.
- By 2030, green investments are also expected to reach ₹36.6 trillion (S\$590 billion) a fivefold rise from 2017.

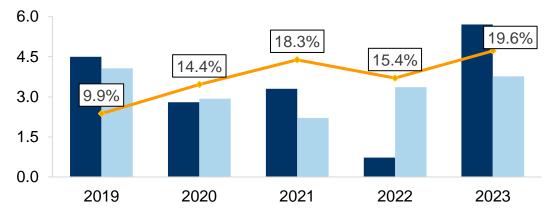


#### Amendments to Special Economic Zone (SEZ) Act

- The recent SEZ Act amendments allow non-SEZ tenants to lease space upon refund of pro-rata tax benefits.
- □ CLINT's SEZ occupancy is at 91% with a healthy leasing pipeline. The amendments reduce future leasing risk.

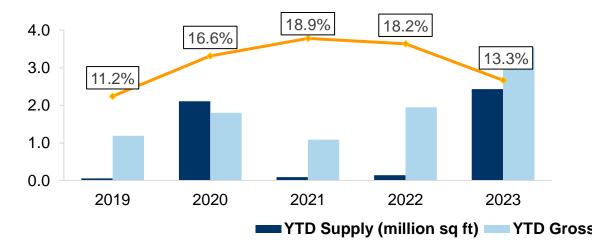
Source: Capital Economics and Credit Rating Information Services of India Limited

## **Office Markets Update**

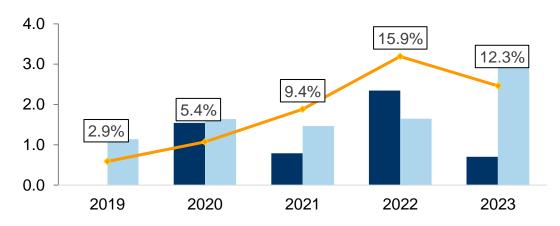


#### **Bangalore (Whitefield)**

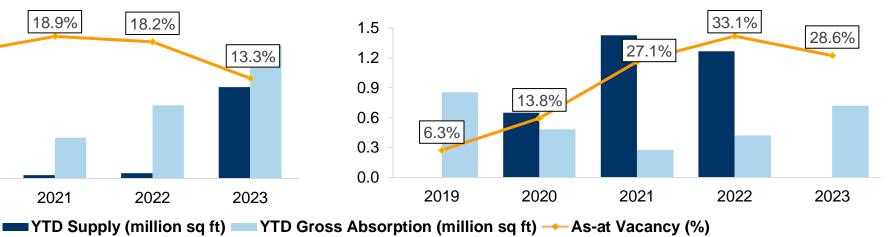
#### Chennai (OMR)



#### Hyderabad (IT Corridor I includes HITEC City and Madhapur)



#### Pune (Hinjawadi)



Source: CBRE Research

# Operational Review

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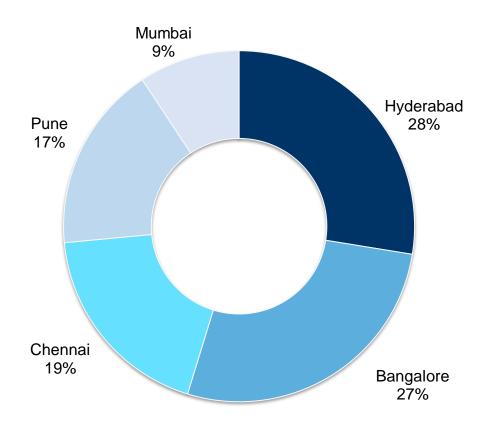
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## **Diversified Portfolio**

### Portfolio breakdown by base rental



### **Customer Base**

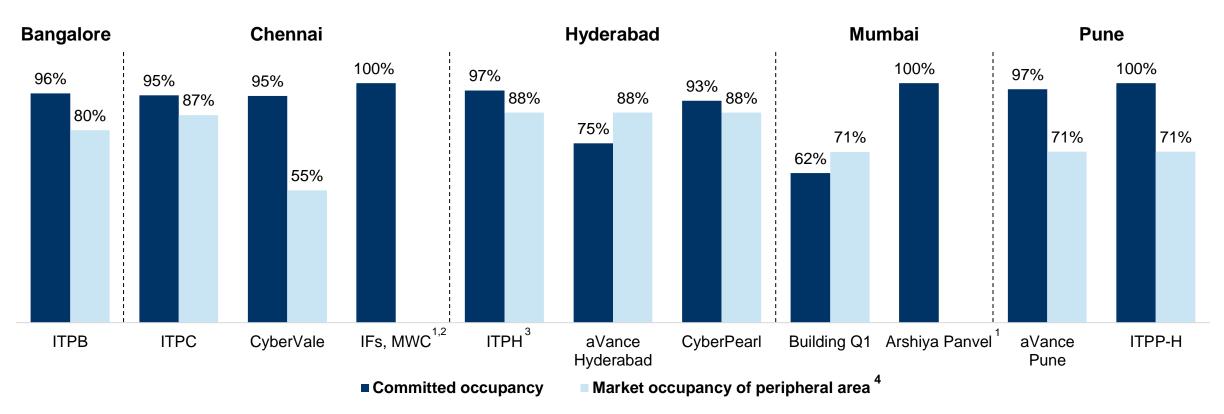
Total number of tenants299Average space per tenant~60,000 sq ft

Largest tenant accounts for 12% of the portfolio base rent

All information as at 31 December 2023

### **Portfolio Occupancy**

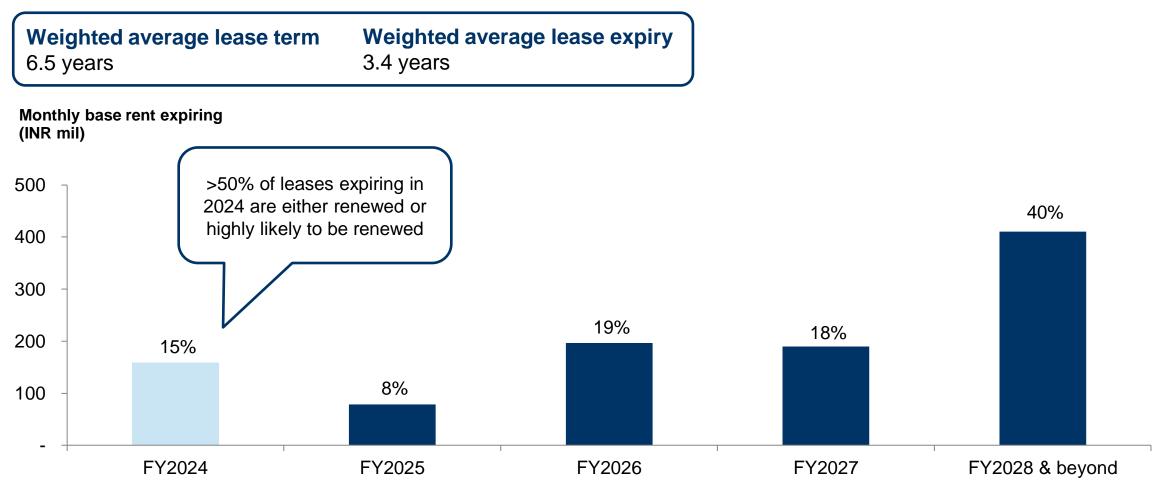
Committed occupancy: 93%



#### All information as at 31 December 2023

- 1. No relevant market leasing data is available.
- 2. Including Industrial Facilities 2 and 3 acquired in December 2023.
- 3. Including Block A.
- 4. CBRE market report as at 31 December 2023.

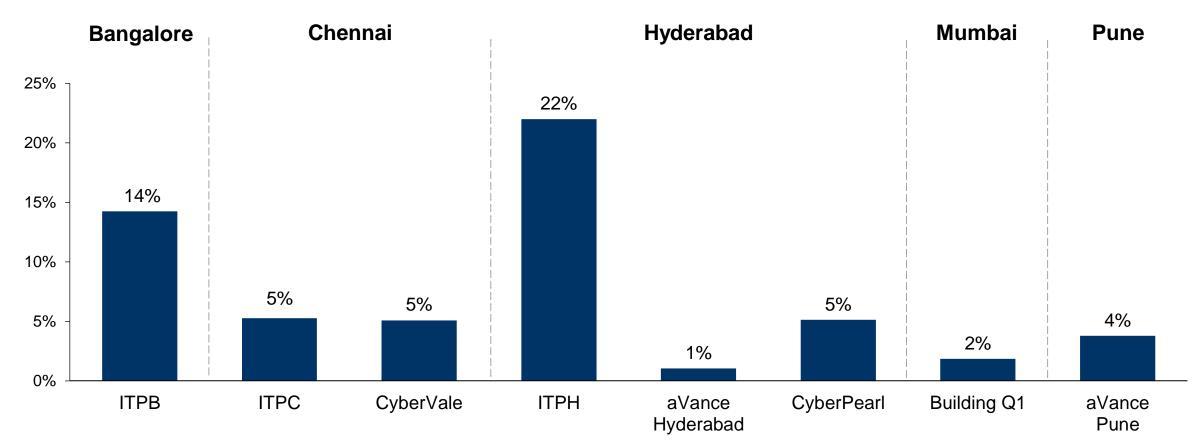
### **Spread-out Lease Expiry Profile**



All information as at 31 December 2023

Note: Retention rate for the past 12 months was 76%.

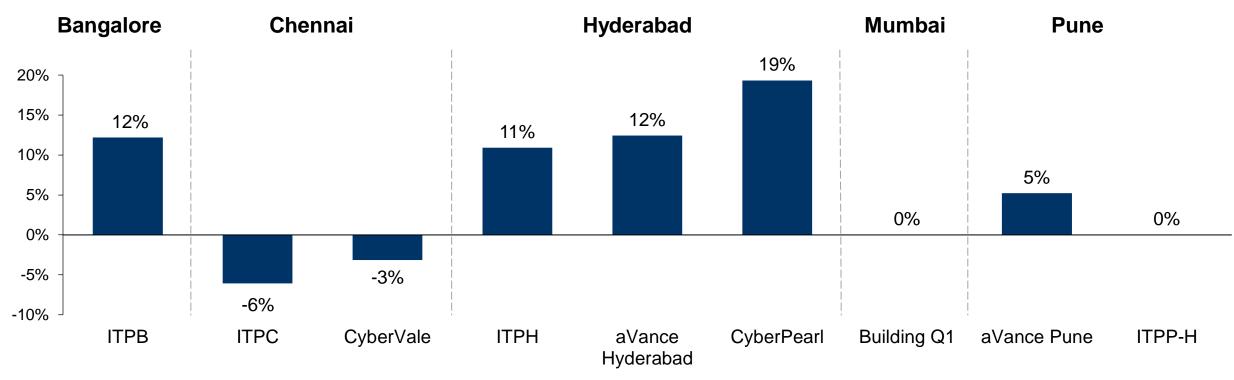
### **Rental Revenue Growth<sup>1</sup>**



#### All information as at 31 December 2023

- 1. Rental revenue growth is the percentage difference of average headline rent of leases commenced in the last 12 months over the respective property's average rent at the start of the 12-month period.
- 2. There were no eligible transactions in Arshiya Panvel in the last 12 months.

## **Rental Reversion<sup>1</sup>**



All information as at 31 December 2023

Negative rental reversions in Chennai are mostly due to the expiry of certain short-term lease extensions, which were done at above-market rates

1. Rental reversion for a lease is defined as the percentage change of the new effective gross rent over the preceding effective gross rent. Only new and renewed long-term leases transacted within the last 12 months are included. There were no eligible transactions in IFs, MWC and Arshiya Panvel in the last 12 months.

## **Quality Tenants**

Тор	10 tenants of IT Parks	% of base rents		
1	Tata Consultancy Services	12%		
2	Infosys	6%		
3	Amazon	4%		
4	Bank of America	3%		
5	Synechron	3%		
6	Bristol Myers Squibb	3%		
7	Applied Materials	3%		
8	Renault Nissan	2%		
9	Société Générale	2%		
10	Technicolor	1%		
	Total	39%		

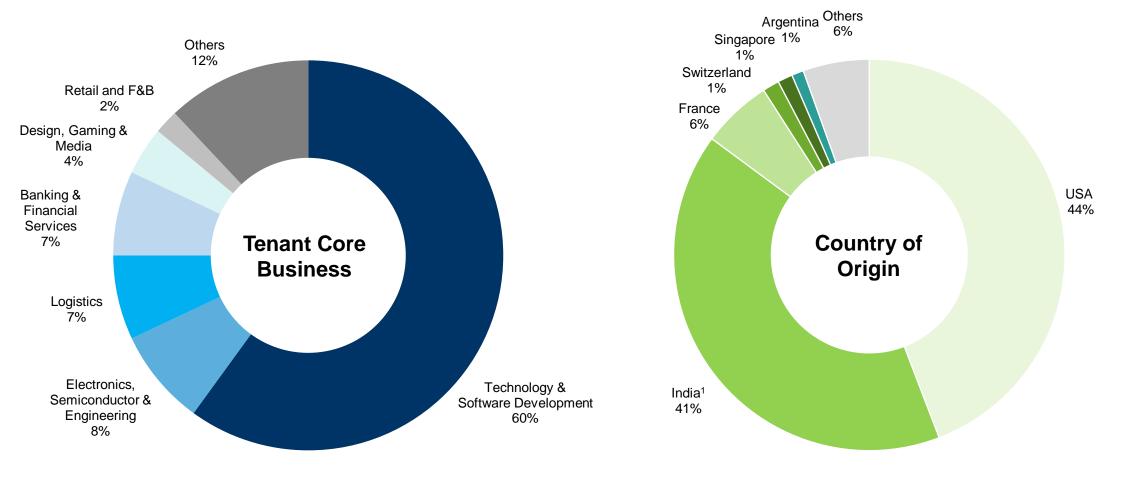
All information as at 31 December 2023

Lo	gistics and Industrial Assets	% of base rents
1	Arshiya Sub-tenants include DHL Logistics, Sawariya Futureworks, UPL Limited Borochemie (India) and Infinity	7%
2	Pegatron	3%

Top 10 tenants accounted for 46% of portfolio base rent

## **Diversified Tenant Base**

Tenant core business & country of origin by base rental



All information as at 31 December 2023

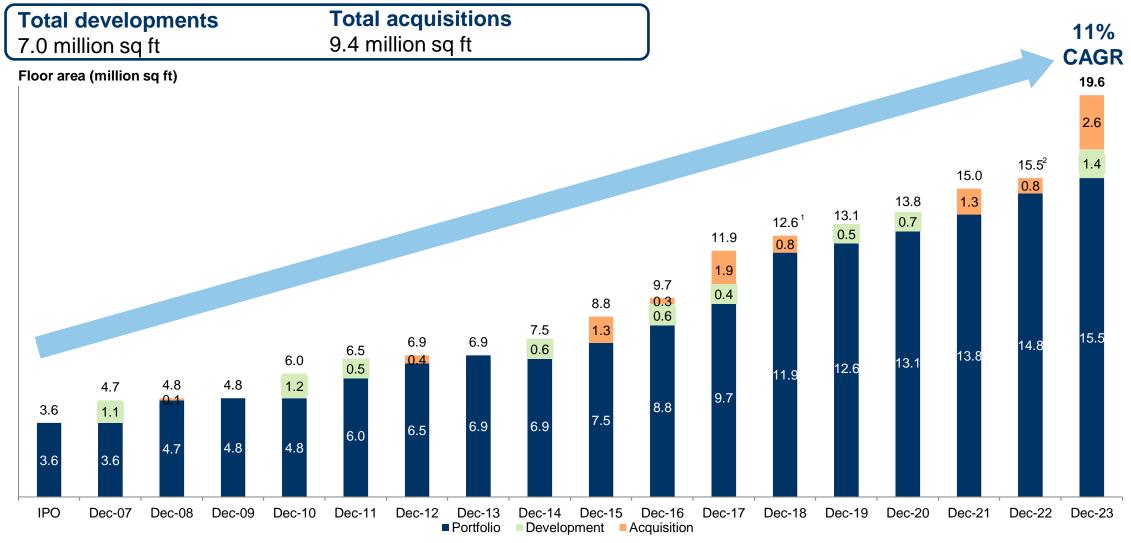
1. Comprises Indian companies with local and overseas operations.



CapitaLand Data Centre Navi Mumbai



### **Good Growth Track Record**



1. Includes reduction in floor area due to the demolition of Auriga building (0.2 million sq ft) in ITPH as part of the redevelopment.

2. Includes reduction in floor area due to the demolition of Mariner building (0.2 million sq ft) in ITPH as part of the redevelopment.

### **Long-term Growth Strategy**



- 3.1 million sq ft in Bangalore<sup>1</sup>
- 2.0 million sq ft in Hyderabad
- 0.2 million sq ft in Chennai<sup>2</sup>

#### **3rd Party Acquisitions**

- **1.1 million sq ft** aVance Hyderabad
- 1.4 million sq ft aVance Business Hub 2, Hyderabad
- 0.8 million sq ft Building Q2, Aurum Q Parc, Navi Mumbai
- **1.9 million sq ft** BlueRidge 3, Pune
- **1.7 million sq ft** Gardencity, Bangalore
- **1.0 million sq ft** Ebisu, Bangalore

#### **Non-IT Park Asset Class**

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- 0.2 million sq ft Arshiya Khurja Warehouses, NCR
  - **54 MW** Data Centre (Phase 1), Navi Mumbai
- **40 MW** Data Centre at ITPH, Hyderabad
- 54 MW Data Centre at Ambattur, Chennai
- 42 MW Data Centre at ITPB, Bangalore

#### **Sponsor Assets**

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- Ascendas India Growth
   Programme
- Ascendas-Firstspace Platform

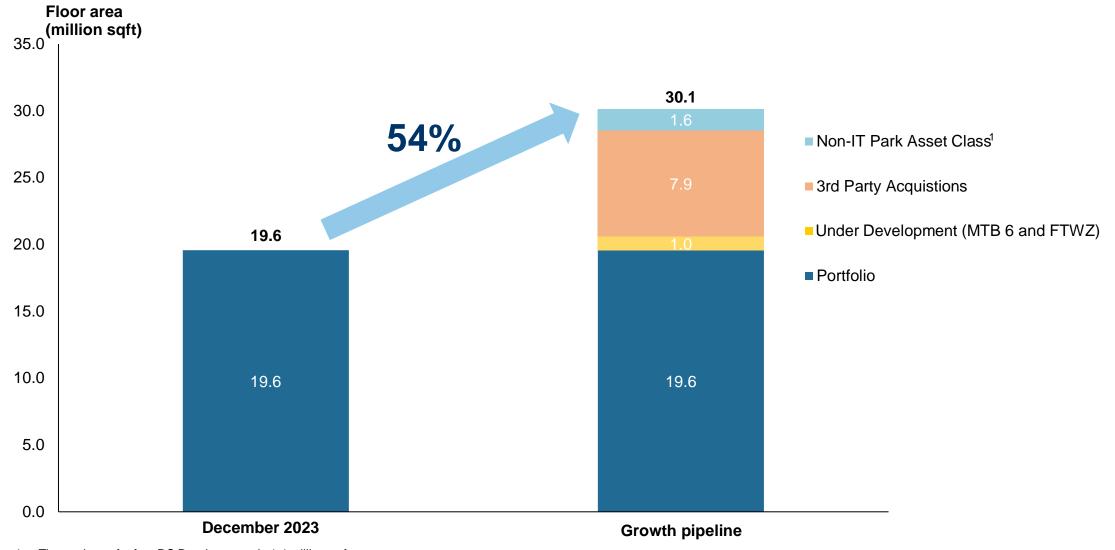
1. Includes MTB 6 which is under development. Development potential has increased by approximately 0.3 million sq ft due to regulations that grant additional floor space index for properties near to a metro station.

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2. Includes FTWZ which is under development.



### **Growth based on Committed Pipeline**



1. The total area for four DC Developments is 1.4 million sq ft.

### **Growth Pipeline**

	aVance Hyderabad			Aurum Q BlueRidge 3 Parc		idge 3	Gardencity		Arshiya Khurja	Ebisu	Total
	aVance 5	aVance A1	aVance A2 <sup>5</sup>	Building Q2	Phase 1	Phase 2	Project I	Project II	1 warehouse	Building 1	
Floor area (million sq ft)	1.16	0.83	0.55	0.85	1.35	0.56	1.26	0.39	0.19	1.00	8.14
Time of completion <sup>1</sup>	Completed	2H 2024	Construction on hold	OC <sup>6</sup> received	OC <sup>6</sup> received	On Hold	2H 2024	2H 2024	Upon completion of CP <sup>6</sup>	2H 2025	N.A.
Expected total consideration <sup>2</sup>	₹8.4 b (S\$168 m)	₹6.5 b (S\$129 m)	N.A.	₹6.4 b (S\$128 m)	₹7.3 b (S\$146 m)	N.A.	₹11.2 b (S\$209 m)	₹3.2 b (S\$59 m)	₹1.0 b <sup>8</sup> (S\$19 m)	₹12.3 b (S\$201 m)	₹56.3 b (S\$1,059 m)
Amount disbursed <sup>2</sup>	₹0.6 b³ (S\$12 m)	₹2.4 b <sup>4</sup> (S\$44 m)	₹0.4 b⁴ (S\$8 m)	₹2.4 b (S\$48 m)	₹5.4 b (S\$107 m)	N.A.	₹2.9 b (S\$54 m)	₹0.4 b (S\$7 m)	₹0.3 b (S\$5 m)	₹0.5 b (S\$8 m)	₹15.3 b <sup>9</sup> (S\$293 m) <sup>9</sup>
Remaining commitment <sup>2</sup>	₹7.8 b (S\$156 m)	₹4.1 b (S\$85 m)	N.A.	₹4.0 b (S\$80 m)	₹1.9 b <sup>7</sup> (S\$39 m)	N.A.	₹8.3 b (S\$155 m)	₹2.8 b (S\$52 m)	₹0.7 b (S\$14 m)	₹11.8 b (S\$193 m)	₹41.0 b (S\$766 m)

#### All information as at 31 December 2023

- 1. Refers to building completion. For Arshiya Khurja, completion refers to the acquisition of 1 Grade-A warehouse.
- 2. Based on exchange rate at the time of investment/announcement. ₹ figures are presented in billions while S\$ figures are presented in millions.
- 3. Post repayment of a portion of the existing loan by the vendor.
- 4. Excludes disbursement of ₹3.6 billion (S\$60 million) towards refinancing of loan taken by the vendor towards acquisition of additional land.
- 5. Construction of aVance A2 is on hold.
- 6. OC refers to Occupancy Certificate; CP refers to Conditions Precedent.
- 7. Top-up consideration will be reduced by accrued interest on APFF and ITPL funding.
- 8. Net consideration after deduction of security deposit.
- 9. Total excludes amount disbursed for aVance A2.

# Thank you

For enquiries:

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# Appendix Glossary

CY	: Calendar year.
Derivative financial instruments	: Includes cross currency swaps (entered to hedge SGD borrowings into INR), interest rate swaps, options and forward foreign exchange contracts.
DPU	: Distribution per unit.
EBITDA	: Earnings before interest expense, tax, depreciation & amortisation (excluding gains/losses from foreign exchange translation and mark-to-market revaluation from settlement of loans).
Effective borrowings	: Calculated by adding/(deducting) derivative financial instruments liabilities/(assets) to/from gross borrowings, including deferred consideration.
Gearing	: Ratio of effective borrowings to the value of Trust properties.
ITES	: Information Technology Enabled Services.
INR or ₹	: Indian rupees.
SEZ	: Special Economic Zone.
SGD or S\$	: Singapore dollars.
Super Built-up Area or SBA	: Sum of the floor area enclosed within the walls, the area occupied by the walls, and the common areas such as the lobbies, lift shafts, toilets and staircases of that property, and in respect of which rent is payable.
Trust properties	: Total assets.

#### **Balance Sheet**

As at 31 December 2023	INR	SGD
Total assets	₹229.7 billion	S\$3,730 million
Total borrowings	₹85.1 billion	S\$1,383 million
Deferred consideration <sup>1</sup>	₹2.1 billion	S\$34 million
Derivative financial instruments	(₹5.0 billion)	(S\$81 million)
Effective borrowings <sup>2</sup>	₹82.2 billion	S\$1,336 million
Long term receivables	₹18.8 billion	S\$305 million
Net asset value	₹71.26 per unit	S\$1.16 per unit
Adjusted net asset value <sup>3</sup>	₹88.72 per unit	S\$1.44 per unit

1. Deferred consideration refers to the remaining purchase consideration on the acquisition of aVance 6, contingent deferred consideration for ITPP-H and Casa Grande – Phase 2.

2. Calculated by adding/(deducting) derivative financial instruments liabilities/(assets) to/from gross borrowings, including deferred consideration.

3. Excludes deferred income tax liabilities of ₹23.3 billion (S\$378 million) on capital gains due to fair value revaluation of investment properties.

## Growth Strategy Development: CapitaLand Data Centres

		Artist's in	npression	
	CapitaLand DC Navi Mumbai 1	CapitaLand DC ITPH	CapitaLand DC Chennai	CapitaLand DC ITPB
on	Airoli, Navi Mumbai	International Tech Park Hyderabad	Ambattur, Chennai	International Tech Park Bangalore
t details	Capacity <sup>1</sup> – Phase 1: 54 MW Power load <sup>2</sup>	Capacity <sup>5</sup> – 40 MW Power load	Capacity <sup>7</sup> – 54 MW Power load	Capacity <sup>8</sup> – 42 MW Power load
opment	All critical development permissions secured. GIS <sup>9</sup> cabling and 220KV GIS <sup>9</sup> sub- station contract awarded. Construction has commenced.	All critical development permissions secured. GIS <sup>9</sup> cabling and 220KV GIS <sup>9</sup> sub- station contract awarded. Construction has commenced.	Pre-construction permissions being obtained. Construction is expected to commence in 1Q 2024.	Development of 220KV GIS <sup>9</sup> sub-station expected to be completed by 1Q 2024. Construction is expected to commence in 2Q 2024.

1. Phase 1: ~30.5 MW IT load.

2. Total estimated development potential for the Project (including Phase 2) is 108 MW Power load.

3. Maharashtra State Electricity Transmission Company Ltd.

4. Mega Volt Amperes.

5. ~25 MW IT load.

6. Transmission Corporation of Telangana Limited.

7. ~34 MW IT load.

Name

Locatio

Project

Develop status

8. ~26 MW IT load.

9. Gas Insulated Substation

#### Growth Strategy

#### **Sponsor: Assets in India**

#### **Sponsor presence**<sup>1</sup>

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#### Private funds managed by sponsor

- Ascendas India Growth Programme
- Ascendas India Logistics Programme







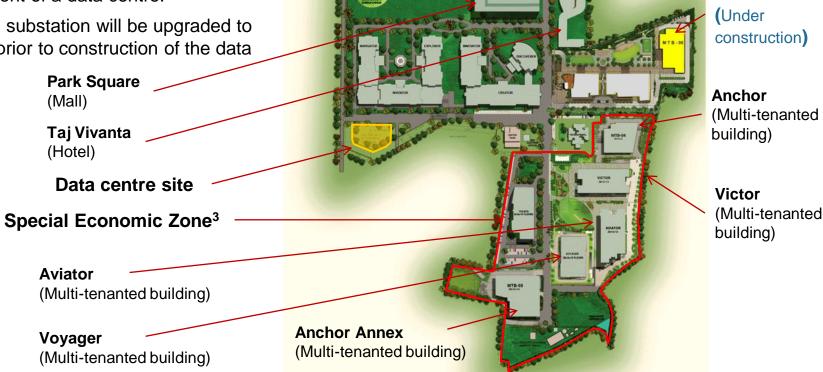


1. Excludes CLINT properties.

## Growth Strategy Development: ITPB pipeline

#### **Future Development Potential**

- Remaining development potential of 3.4 million sq ft<sup>1</sup>.
- Site has been identified for development of a data centre.
- ITPB's existing 40 MVA<sup>2</sup> air insulated substation will be upgraded to a 120 MVA gas insulated substation prior to construction of the data centre.



S SPEER & SPEERS STORY

1. Includes MTB 6 which is under development. Development potential has increased by approximately 0.3 million sq ft due to regulations that grant additional floor space index for properties near to a metro station.

- 2. Mega Volt Amperes.
- 3. Red line marks border of SEZ area.

ITPL Metro Station (Newly operational since mid-2023)

MTB 6

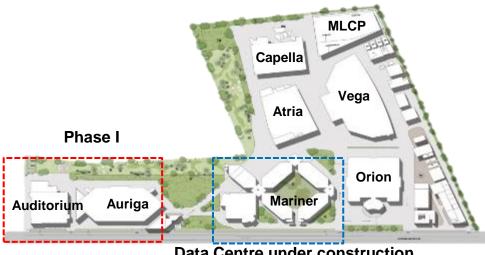
## Growth Strategy Development: MTB 6, Bangalore



Name	Multi tenanted building – MTB 6
Location	ITPB, Bangalore
Floor area	0.80 million sq ft
Development status	Superstructure work in progress. Building completion expected by 2H 2024.

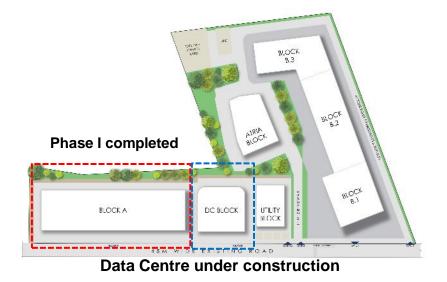
#### Growth Strategy **Development: ITPH redevelopment**

#### Original Master Plan (1.3 million sq ft)



**Data Centre under construction** 

#### Proposed Master Plan (4.9 million sq ft)



Redevelopment to increase the development potential, rejuvenate the existing park, and leverage strong demand in Hyderabad:

- Master plan for ITPH being revised to accommodate development of a Data Centre (DC)
- After the completion of Phase 1 (1.4 million sq ft), the remaining net increase is 2.3 million sq ft of leasable area (including DC area)
- Development planned in multiple phases over the next 7 to 10 years

40.5 Megawatt (MW) Power load planned DC development at the site of Mariner Building:

- Demolition of Mariner building completed
- Environment Clearance (EC), Consent to Establish (CTE) received and Provisional Fire NOC received
- Construction of Data Centre has commenced

## Growth Strategy Development: FTWZ, Chennai



Name	Free Trade Warehousing Zone
Location	CyberVale, Chennai
Floor area	0.21 million sq ft
Development status	Construction works have commenced. Building completion expected by 2H 2024.

#### **IT Park: aVance Hyderabad**



1. Share Purchase Agreement executed for proposed acquisition of aVance 5..

### IT Park: aVance Business Hub 2, Hyderabad



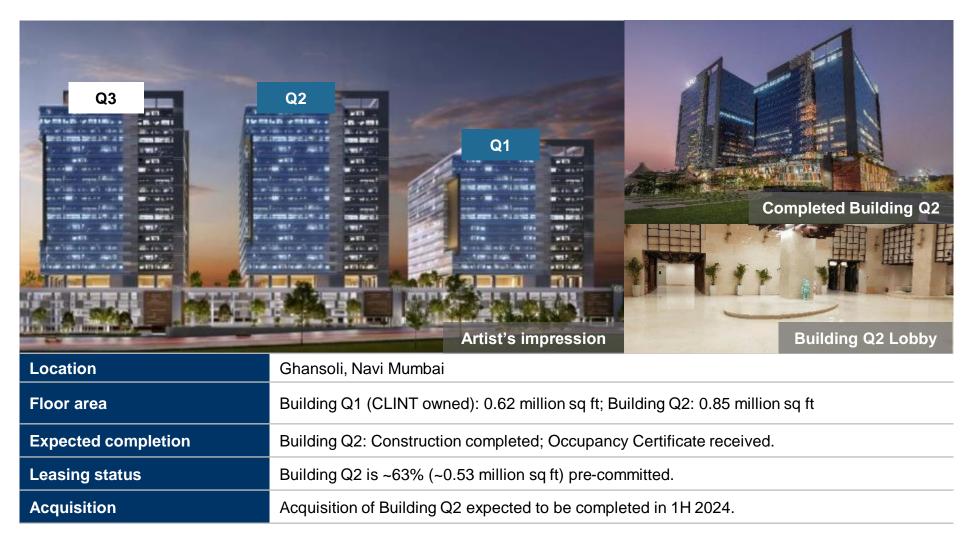
1. Master Agreement executed for proposed acquisition of Vendor assets.

### IT Park: BlueRidge 3, Pune

	<image/>
Location	Hinjawadi Phase 1, Pune
Floor area	Phase 1: 1.40 million sq. ft; Phase 2: On hold
Expected completion	Phase 1: OC received; Phase 2: On hold
Leasing Status	Phase 1 is ~60% <sup>1</sup> committed.
Construction status	Occupancy certificate obtained for IT Building 1 and Cafeteria Block.

1. Includes 9% tenant hard option.

### IT Park: Aurum Q Parc, Navi Mumbai



### **IT Park: Gardencity, Bangalore**



Location

Floor area

### Logistics: Arshiya Khurja Warehouses, NCR



Site area	4.5 acres / 1.8 ha
Floor area	0.19 million sq ft <sup>1</sup>
Right to acquire	3.85 million sq ft

1. Acquisition of the warehouse subject to completion of certain Conditions Precedent as specified in the Share Purchase Agreement.

Location

### **IT Park: Ebisu, Bangalore**



Location	Outer Ring Road, Bangalore
Floor area	Building 1: 1.0 million sq ft
Expected completion	2H 2025
Construction status	Excavation in progress.

#### **World-class Assets**

City	Bangalore	Chennai	Hyderabad	Pune	Mumbai
Property	<ul> <li>International Tech Park Bangalore</li> </ul>	<ul> <li>International Tech Park Chennai</li> <li>CyberVale</li> <li>Industrial Facility 1,2 &amp; 3, MWC</li> </ul>	<ul> <li>International Tech Park Hyderabad</li> <li>CyberPearl</li> <li>aVance Hyderabad</li> </ul>	<ul> <li>aVance Pune</li> <li>International Tech Park Pune, Hinjawadi</li> </ul>	<ul> <li>Arshiya Panvel Warehouses</li> <li>Building Q1, Aurum Q Parc</li> </ul>
Туре	IT Park	IT Park; Industrial	IT Park	IT Park	Warehouse; IT Park
Site area	68.3 acres 27.6 ha	49.0 acres 20.0 ha	51.2 acres <sup>1</sup> 20.5 ha <sup>1</sup>	55.4 acres 22.4 ha	27.9 acres 11.3 ha
Completed floor area	5.2 million sq ft <sup>2</sup>	3.6 million sq ft	5.2 million sq ft <sup>2</sup>	3.8 million sq ft	1.8 million sq ft
Number of buildings	12	6 IT buildings 3 industrial facilities	12	7	7 warehouses 1 IT building
Park population	62,000	25,000 <sup>3</sup>	36,000	34,000	4,000 <sup>3</sup>
Land bank (development pipeline⁴)	3.1 million sq ft⁵	0.2 million sq ft <sup>6</sup>	2.0 million sq ft	-	-

1. Includes land not held by CLINT.

2. Only includes floor area owned by CLINT.

3. Figures refer to park population for IT parks only.

4. Excludes total area of four Data Centre developments.

5. Includes MTB 6 which is under development. Development potential has increased by approximately 0.3 million sq ft due to regulations that grant additional floor space index for properties near to a metro station.

6. Includes FTWZ which is under development.

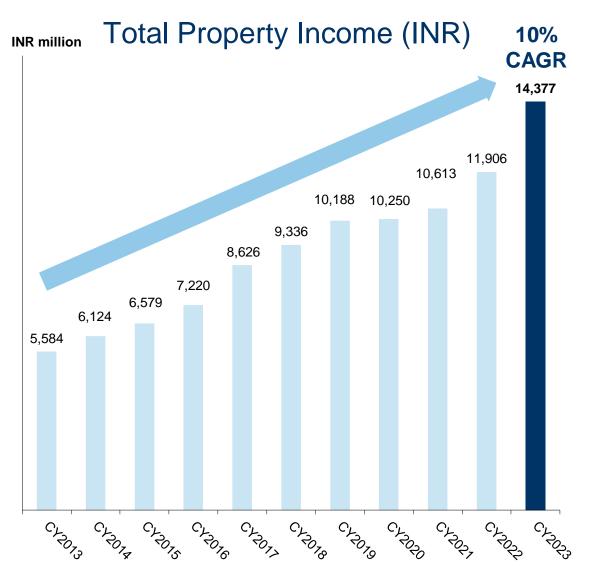
### Lease Expiry Profile by Base Rental

City	2024	2025	2026	2027	2028 & beyond	Total
Bangalore	4.7%	1.8%	9.2%	3.8%	7.8%	27.3%
Hyderabad	2.3%	2.7%	2.2%	5.5%	14.7%	27.4%
Chennai	2.4%	1.6%	2.6%	6.3%	5.6%	18.5%
Pune	0.3%	1.0%	5.0%	1.7%	9.3%	17.3%
Mumbai	5.7%	0.4%	0.0%	1.0%	2.3%	9.4%
Total	15.4%	7.6%	19.0%	18.3%	39.7%	100.0%

## Lease Expiry Profile by Area

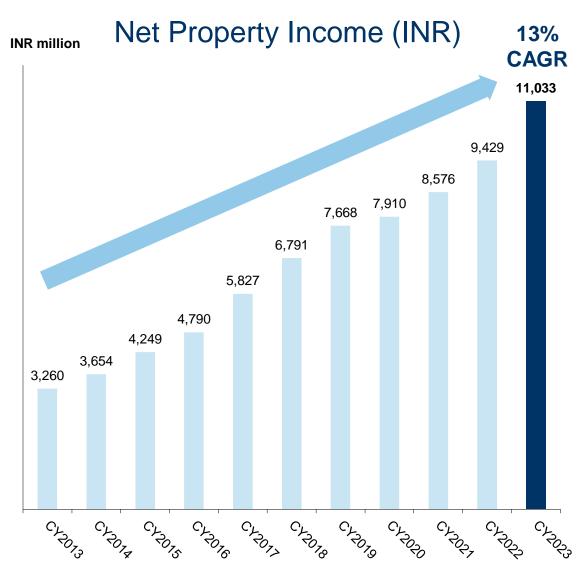
City	2024	2025	2026	2027	2028 & beyond	Total
Bangalore	4.6%	1.7%	9.2%	4.0%	8.1%	27.6%
Hyderabad	2.2%	2.3%	2.0%	4.6%	13.1%	24.2%
Chennai	2.1%	1.2%	2.8%	5.5%	6.6%	18.2%
Pune	0.4%	1.3%	6.0%	1.9%	11.7%	21.3%
Mumbai	4.7%	0.4%	0.0%	1.1%	2.5%	8.7%
Total	14.0%	7.0%	20.0%	17.1%	41.9%	100.0%

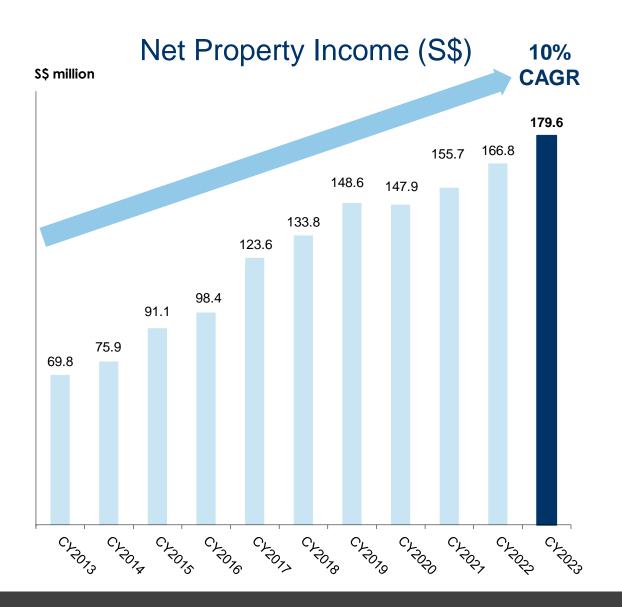
### **Total Property Income**



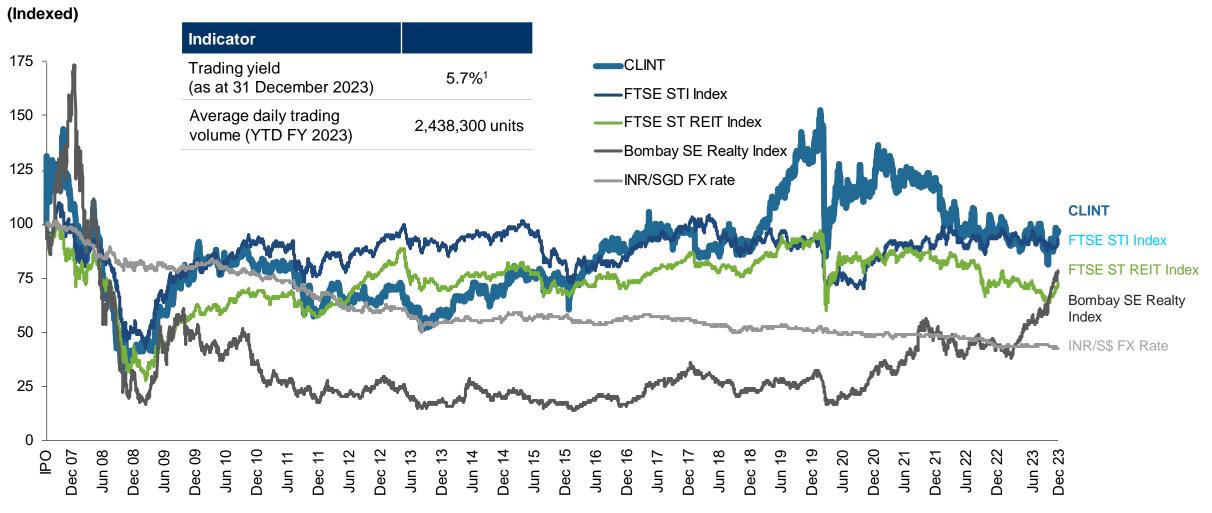


### **Net Property Income**





### **CLINT Unit Price versus Major Indices**



#### Source: Bloomberg

1. Trading yield based on FY 2023 DPU of 6.45 Singapore cents at closing price of S\$1.14 per unit as at 31 December 2023.