

Ascendas India Trust Supplementary Information As at 31 March 2018

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Note:

An excel version of this file is available on a-iTrust's website:

http://aitrust.listedcompany.com/financials.html

Any discrepancy between individual amounts and total shown in this document is due to rounding.

ASCENDAS INDIA TRUST OVERVIEW AS AT 31 MARCH 2018

Portfolio breakdown

Property	City	Floor area (mil sq ft)
International Tech Park Bangalore (ITPB)	Bangalore	4.0
International Tech Park Chennai (ITPC)	Chennai	2.0
CyberVale (CV)	Chennai	0.8
The V	Hyderabad	1.7
CyberPearl (CP)	Hyderabad	0.4
aVance Business Hub (aVance)	Hyderabad	1.5
BlueRidge 2	Pune	1.5
Arshiya	Mumbai	0.8
Total		12.8

Portfolio history

Data	Duanautu	Duilding	Floor area	Portfolio floor area	Tuno
Date	Property	Building	(mil sq ft)	(mil sq ft)	Туре
Aug-07	-	-	-	3.6	At IPO
Dec-07	The V	Vega	0.4	4.0	Development
Dec-07	ITPC	Crest	0.7	4.7	Development
Sep-08	ITPB	Strata units	0.1	4.8	Acquisition
Dec-10	ITPB	Park Square	0.4	5.3	Development
Dec-10	ITPC	Zenith	0.7	6.0	Development
Jun-11	ITPB	Voyager	0.5	6.5	Development
Feb-12	aVance Business Hub	aVance 1 & 2	0.4	6.9	Acquisition
Jan-14	ITPB	Aviator	0.6	7.5	Development
Mar-15	CyberVale	Lakeview & Springfield	0.6	8.1	Acquisition
Jul-15	aVance Business Hub	aVance 3	0.7	8.8	Acquisition
Mar-16	CyberVale	CyberVale 3	0.3	9.0	Acquisition
Jun-16	ITPB	Victor	0.6	9.7	Development
Feb-17	BlueRidge 2	BlueRidge 2	1.5	11.1	Acquisition
Apr-17	aVance Business Hub	aVance 4	0.4	11.5	Acquisition
Sep-17	The V	Atria	0.4	11.9	Development
Feb-18	Arshiya	Arshiya	0.8	12.8	Acquisition

Lease expiry profile (Sq ft)

City	City FY17/18 FY18/19		FY19/20	FY20/21	FY21/22 &	Total
			F113/20	F120/21	beyond	- Jotai
Bangalore	86,973	432,068	201,157	834,256	2,250,639	3,805,093
Chennai	71,654	271,131	479,417	849,745	1,106,983	2,778,930
Hyderabad	24,470	668,464	359,147	433,620	1,810,844	3,296,544
Pune	0	0	0	0	1,086,295	1,086,295
Mumbai	0	0	0	0	832,249	832,249
Total	183,097	1,371,663	1,039,720	2,117,621	7,087,009	11,799,111

Note:

All measurements of floor area are defined herein as Super Built-up Area (SBA), which is the sum of the floor area enclosed within the walls, the area occupied by the walls, and the common areas such as the lobbies, lift shafts, toilets and staircases of that property, and in respect of which rent is payable.

ASCENDAS INDIA TRUST PORTFOLIO AS AT 31 MARCH 2018

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Mar-16	Mar-17	Mar-18
Floor area (mil sq ft)											
Portfolio	3.6	4.7	4.8	4.8	6.0	6.9	6.9	7.5	8.1	9.0	11.1
Development	1.1	-	-	1.2	0.5	-	0.6	-	-	0.6	0.4
Acquisition	-	0.1	-	-	0.4	-	-	0.6	1.0	1.5	1.2
Total	4.7	4.8	4.8	6.0	6.9	6.9	7.5	8.1	9.0	11.1	12.8
Portfolio by city (%)											
Bangalore	36%	38%	38%	38%	40%	40%	45%	42%	38%	36%	31%
Chennai	28%	27%	27%	33%	29%	29%	26%	31%	31%	25%	22%
Hyderabad	36%	36%	36%	29%	31%	31%	29%	27%	31%	25%	28%
Pune	-	-	-	-	-	-	-	-	-	14%	12%
Mumbai				-	-	-	-	-	-	-	7%
Total	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Physical occupancy (%)											
ІТРВ	100%	99%	98%	99% ¹	97% ¹	94%	90% ¹	92%	94%	95%	96%
ITPC	$100\%^1$	99%	98%	97% ¹	98%	99%	99%	100%	100%	100%	99%
CyberVale	-	-	-	-	-	-	-	100%	79%	100%	100%
The V	94% ¹	98%	95%	93%	94%	93%	99%	98%	100%	99%	88% ²
CyberPearl	95%	97%	99%	100%	100%	100%	100%	100%	100%	100%	99%
aVance	-	-	-	-	100%	96%	96%	98%	98%	100%	96%
BlueRidge 2	-	-	-	-	-	-	-	-	-	54%	72%
Arshiya				-	-	-	-	-	-	-	100%
Portfolio	98%	98%	97%	97%	97%	96%	95%	96%	95%	92%	93%
Retention rate (%)	92%	89%	77%	63%	78%	77%	94%	86%	86%	80%	72% ³
Weighted average lease term (years)	3.9	3.9	3.9	4.1	4.8	4.8	5.1	5.3	5.5	6.4	6.5

Note:

¹ Comprises stabilised buildings (excludes buildings that were completed recently).

² Committed occupancy was 93%. The consolidation of existing tenants into Atria building, as well as the shfting out of tenants affected by the redevelopment, resulted in lower occupancy at The V.

³ For the period 1 April 2017 to 31 March 2018. Excludes leases in The V that were affected by the redevelopment and/or consolidation in Atria building. The retention rate would have been 70% if those terminations were in

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Mar-16	Mar-17	Mar-18
Number of tenants	234	239	248	266	309	337	345	324	297	300	321
Tenant activity (By base rental)											
IT	61%	64%	63%	62%	59%	58%	54%	50%	43%	49%	45%
IT/ITES	10%	10%	12%	13%	17%	19%	25%	31%	40%	37%	36%
ITES	18%	15%	16%	13%	11%	12%	12%	12%	8%	7%	6%
R&D	6%	6%	5%	6%	4%	3%	3%	2%	4%	3%	2%
Retail and F&B	1%	1%	1%	4%	7%	7%	5%	4%	3%	3%	3%
Logistics and warehousing	-	-	-	-	-	-	-	-	-	-	7%
Others	5%	4%	3%	2%	1%	1%	1%	1%	2%	1%	1%
Tenant industry (By base rental)											
Automobile	N.A.	N.A.	N.A.	N.A.	3%	3%	3%	8%	8%	8%	7%
Banking & Financial Services	N.A.	N.A.	N.A.	N.A.	19%	19%	18%	19%	16%	14%	13%
Design, Gaming and Media	N.A.	N.A.	N.A.	N.A.	8%	10%	9%	8%	7%	7%	7%
Electronics, Semiconductor & Engineering	N.A.	N.A.	N.A.	N.A.	6%	5%	4%	9%	7%	7%	6%
F&B	N.A.	N.A.	N.A.	N.A.	2%	2%	2%	2%	2%	2%	1%
Healthcare & Pharmaceutical	N.A.	N.A.	N.A.	N.A.	4%	2%	2%	2%	4%	4%	3%
IT, Software & Application Devt & Service Support	N.A.	N.A.	N.A.	N.A.	40%	46%	53%	43%	45%	51%	49%
Oil & Gas	N.A.	N.A.	N.A.	N.A.	1%	2%	2%	1%	2%	1%	1%
Retail	N.A.	N.A.	N.A.	N.A.	5%	5%	3%	2%	2%	1%	2%
Telecommunication & Network	N.A.	N.A.	N.A.	N.A.	5%	4%	2%	4%	4%	2%	2%
Logistics					-	-	-	-	-	-	7%
Others	N.A.	N.A.	N.A.	N.A.	7%	2%	2%	2%	3%	3%	2%
Country of origin											
US	N.A.	69%	70%	68%	65%	66%	71%	68%	67%	62%	59%
India ¹	N.A.	14%	14%	16%	15%	15%	13%	13%	13%	19%	23%
Germany	N.A.	4%	3%	4%	3%	3%	1%	1%	0%	1%	1%
UK	N.A.	5%	5%	5%	4%	4%	4%	3%	2%	2%	2%
Netherlands	N.A.	1%	1%	1%	1%	1%	1%	0%	1%	0%	0%
Singapore	N.A.	1%	1%	2%	2%	2%	2%	1%	1%	1%	1%
France	N.A.	2%	2%	2%	8%	6%	6%	9%	11%	10%	9%
Japan	N.A.	-	-	-	-	-	-	3%	3%	3%	3%
Others	N.A.	4%	4%	2%	1%	3%	2%	2%	2%	2%	2%
Company structure											
Indian company ²	N.A.	9%	8%	11%	12%	12%	10%	10%	9%	7%	13%
Multinational corporations ³	N.A.	91%	92%	89%	88%	88%	90%	90%	91%	93%	87%

Note:

 $^{^{\}rm 1}$ Comprises Indian companies with local and overseas operations.

 $^{^{\}rm 2}$ Comprises Indian companies with local operations only.

³ Multinational corporations, including Indian companies with local and overseas operations.

ASCENDAS INDIA TRUST TOP 10 TENANTS AS AT 31 MARCH 2018

(In alphabetical order)

Mar-08	Mar-09	Mar-10
Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.
Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.
C A Computer Associates India Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.
Cognizant Technology Solution (India) Pvt. Ltd.	General Motors India Pvt. Ltd.	General Motors India Pvt. Ltd.
General Motors India Pvt. Ltd.	iNautix Technologies India Pvt. Ltd.	iNautix Technologies India Pvt. Ltd.
IBM Global Services Pvt. Ltd.	Invensys Development Center India Pvt. Ltd.	Merrill Lynch (India) Technology Services
iNautix Technologies India Pvt. Ltd.	Merrill Lynch (India) Technology Services	Paprikaas Interactive Services Pvt. Ltd.
Infineon Technologies India Pvt. Ltd.	Paprikaas Interactive Services Pvt. Ltd.	Pfizer Pharmaceutical India Pvt. Ltd.
Paprikaas Interactive Services Pvt. Ltd.	Pfizer Pharmaceutical India Pvt. Ltd.	Tata Consultancy Services Ltd.
ZapApp/First Indian Corporation/First Advantage	ZapApp/First Indian Corporation/First Advantage	ZapApp/First Indian Corporation/First Advantage/First American (India)
Mar-11	Mar-12	Mar-13
Affiliated Computer Services of India Pvt. Ltd.		Affiliated Computer Services of India Pvt. Ltd.
·	Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd.	Applied Materials India Pvt. Ltd.
Applied Materials India Pvt. Ltd. Bally Technologies India Pvt. Ltd.	BA Continuum Pvt. Ltd.	BA Continuum Pvt. Ltd.
Cognizant Technology Solution (India) Pvt. Ltd.	Cognizant Technology Solution (India) Pvt. Ltd.	Bally Technologies India Pvt. Ltd.
General Motors India Pvt. Ltd.	First American (India) Private Limited	Cognizant Technology Solution (India) Pvt. Ltd.
	General Motors India Pvt. Ltd.	First American (India) Private Limited
iNautix Technologies India Pvt. Ltd. Merrill Lynch (India) Technology Services	iNautix Technologies India Pvt. Ltd.	General Motors India Pvt. Ltd.
Paprikaas Interactive Services Pvt. Ltd.	McKinsey Knowledge Centre India Private Limited	iNautix Technologies India Pvt. Ltd.
Tata Consultancy Services Ltd.	Societe Generale Global Solution Centre Pvt. Ltd.	Societe Generale Global Solution Centre Pvt. Ltd.
ZapApp/First Indian Corporation/First Advantage/First	Technicolor India Pvt. Ltd.	Technicolor India Pvt. Ltd.
	recimicolor maia FVt. Ltu.	recimicolor maia FVt. Ltd.
American (India)		
American (India) Mar-14	Mar-15	Mar-16
	Mar-15 Affiliated Computer Services of India Pvt. Ltd.	Mar-16 Applied Materials
Mar-14		
Mar-14 Affiliated Computer Services of India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd.	Applied Materials
Mar-14 Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd.	Applied Materials Bank of America
Mar-14 Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd. BA Continuum Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd. BA Continuum Pvt. Ltd.	Applied Materials Bank of America Cognizant
Mar-14 Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd. BA Continuum Pvt. Ltd. Bally Technologies India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd. BA Continuum Pvt. Ltd. Cognizant Technology Solution (India) Pvt. Ltd.	Applied Materials Bank of America Cognizant General Motors
Mar-14 Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd. BA Continuum Pvt. Ltd. Bally Technologies India Pvt. Ltd. Cognizant Technology Solution (India) Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd. BA Continuum Pvt. Ltd. Cognizant Technology Solution (India) Pvt. Ltd. General Motors India Pvt. Ltd.	Applied Materials Bank of America Cognizant General Motors Mu Sigma
Mar-14 Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd. BA Continuum Pvt. Ltd. Bally Technologies India Pvt. Ltd. Cognizant Technology Solution (India) Pvt. Ltd. General Motors India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd. BA Continuum Pvt. Ltd. Cognizant Technology Solution (India) Pvt. Ltd. General Motors India Pvt. Ltd. iNautix Technologies India Pvt. Ltd.	Applied Materials Bank of America Cognizant General Motors Mu Sigma Renault Nissan
Mar-14 Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd. BA Continuum Pvt. Ltd. Bally Technologies India Pvt. Ltd. Cognizant Technology Solution (India) Pvt. Ltd. General Motors India Pvt. Ltd. iNautix Technologies India Pvt. Ltd.	Affiliated Computer Services of India Pvt. Ltd. Applied Materials India Pvt. Ltd. BA Continuum Pvt. Ltd. Cognizant Technology Solution (India) Pvt. Ltd. General Motors India Pvt. Ltd. iNautix Technologies India Pvt. Ltd. Mu Sigma Business Solutions Pvt. Ltd.	Applied Materials Bank of America Cognizant General Motors Mu Sigma Renault Nissan Societe Generale
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Note

Starting from March 2016, the parent company is shown instead of the operating entity.

ASCENDAS INDIA TRUST BALANCE SHEET AS AT 31 MARCH 2018

	Mar-08	Mar-09	Mar-10	Mar-11	Mar-12	Mar-13	Mar-14	Mar-15	Mar-16	Mar-17	Mar-18
SGD/INR closing FX rate (for balance sheet)	29.4	33.3	32.3	35.7	40.0	43.5	47.8	45.2	49.0	46.7	49.5
Valuation (₹ mil)											
ITPB	13,623	13,858	15,476	16,917	17,868	18,535	20,318	20,671	23,761	25,000	27,516
ITPC	7,088	6,611	8,146	8,879	9,060	9,574	10,740	11,809	13,332	14,704	16,867
Cybervale	-	-	-	-	-	-	-	1,653	2,522	2,768	3,539
The V	6,544	5,646	5,940	5,941	5,973	6,263	6,450	6,875	8,126	9,378	13,102
CyberPearl	2,043	1,810	1,922	1,921	1,924	1,959	2,024	2,145	2,384	2,600	3,077
aVance	-	-	-	-	1,882	1,911	2,051	2,149	5,637	5,956	9,657
BlueRidge 2	-	-	-	-	-	-	-	-	-	7,058	7,668
Arshiya				-	-	-	-	-	-	-	4,762
Total	29,298	27,925	31,484	33,658	36,707	38,242	41,583	45,302	55,762	67,464	86,188
Net asset value per unit (\$\$)	1.08	0.89	0.90	0.80	0.71	0.67	0.62	0.68	0.69	0.81	0.90
Adjusted NAV per unit (S\$) ¹	N.A.	0.85	0.87	1.05	1.15						
Gearing (LTV basis) ²	4%	9%	19%	18%	29%	22%	22%	25%	26%	29%	26%
Effective borrowings (S\$ mil) ³	N.A.	N.A.	N.A.	N.A.	N.A.	N.A.	218	312	353	475	506
Gross borrowings (S\$ mil)	40	79	172	160	250	205	234	315	363	453	512
Effective weighted average cost of debt	N.A.	N.A.	6.2%	5.6%	6.2%	5.9%	6.1%	6.7%	6.9%	6.8%	6.3%
Percentage of fixed rate debt	N.A.	N.A.	43%	70%	100%	100%	100%	100%	100%	99%	86%
Breakdown of loans by currency (S\$ mil)											
SGD denominated	N.A.	N.A.	110	110	110	83	83	103	101	122	183
INR denominated	N.A.	N.A.	62	50	140	122	135	209	244	342	318
Total	N.A.	N.A.	172	160	250	205	218	312	345	464	501

Note:

¹ Excludes deferred income tax liabilities on capital gains due to fair value revaluation of investment properties.

² From FY07/08 to FY12/13, gearing was computed as gross borrowings divided by asset values, excluding minority interests. From FY13/14 onwards, gearing was computed as effective borrowings divided by Trust property.

³ Effective borrowings is calculated by adding/(deducting) derivative financial instruments liabilities/(assets) to/from gross borrowings, inclusive of deferred consideration.

ASCENDAS INDIA TRUST SINGAPORE DOLLAR INCOME STATEMENT AS AT 31 MARCH 2018

	FY07/08	FY08/09	FY09/10	FY10/11	FY11/12	FY12/13	FY13/14	FY14/15	FY15/16	FY16/17	FY17/18
	Full Year	Full Year	Full Year	Full Year	Full Year	Full Year					
	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
Base rent	61,726	71,820	71,416	69,886	73,657	73,855	70,066	76,692	89,613	99,041	125,712
Amenities income	2,416	2,552	2,487	2,505	2,378	2,098	1,920	1,986	2,036	2,008	2,136
Fit-out rental income	4,972	4,799	4,241	3,832	2,687	1,861	1,795	1,659	1,476	1,343	1,600
Operations, maintenance and utilities income	30,850	34,882	37,847	39,937	43,692	43,298	41,908	42,894	44,386	46,279	48,975
Car park and other income	2,749	4,026	4,871	5,346	5,101	5,154	5,020	5,528	6,448	7,994	9,729
Total property income	102,713	118,079	120,862	121,506	127,515	126,266	120,709	128,759	143,959	156,665	188,152
Operations, maintenance and utilities expenses	-29,584	-35,394	-32,333	-36,532	-39,215	-37,239	-34,755	-35,949	-34,487	-35,067	-36,005
Service and property taxes	-1,164	-1,608	-1,839	-2,300	-3,052	-2,743	-2,506	-2,679	-2,940	-3,871	-5,438
Property management fees	-5,137	-6,054	-6,461	-6,216	-6,698	-6,794	-6,254	-6,261	-6,762	-7,352	-8,854
Other property operating expenses	-6,292	-8,862	-6,436	-5,882	-5,521	-7,341	-5,088	-6,268	-6,050	-6,172	-9,788
Total property expenses	-42,177	-51,918	-47,069	-50,930	-54,485	-54,117	-48,603	-51,157	-50,239	-52,462	-60,085
Net property income	60,536	66,161	73,793	70,576	73,030	72,149	72,106	77,602	93,720	104,203	128,067
Trustee-manager's fees	-7,349	-7,103	-7,015	-7,254	-7,196	-6,815	-6,692	-7,271	-8,705	-9,716	-12,480
Other trust operating expenses	-1,413	-1,529	-1,738	-1,456	-1,029	-1,125	-1,182	-1,084	-1,092	-1,698	-1,669
Finance costs	-10,565	-2,646	-5,051	-5,956	-14,489	-13,936	-13,306	-16,457	-23,551	-28,699	-32,754
Interest income	3,121	3,867	2,442	3,484	4,288	4,227	9,372	13,620	14,325	14,046	4,915
Fair value (loss)/gain on derivative financial instruments - realised	-6	4,436	2,799	-763	749	11,857	17	2,202	5,091	4,926	1,162
Exchange (loss)/gain - realised	2,286	-2,010	-76	-208	1,177	-33,538	-912	-8,773	-11,395	-4,641	-1,892
Ordinary profit before tax	38,567	55,828	65,154	58,423	56,530	32,819	59,403	59,839	68,393	78,421	85,349
or animaly processors and	·	·	,			,	•	,		•	,
Fair value (loss)/gain on derivative financial											
instruments - unrealised	2,470	9,488	-9,348	-663	-1,434	222	-420	303	960	-1,016	717
Exchange gain/(loss) - unrealised	-2,272	-7,023	5,869	-9,044	-9,909	9,044	-6,772	10,576	-1,706	5,603	-9,085
Fair Value Gain on Investment Properties	59,124	-53,904	7,501	15,407	26,395	18,619	33,013	38,596	96,136	88,211	211,812
Profit before income tax	97,889	4,389	69,176	64,123	71,582	60,704	85,224	109,314	163,783	171,219	288,793
Income tax expenses	-31,499	-1,990	-16,558	-23,600	-20,434	-15,416	-30,364	-38,297	-51,089	-22,974	-87,525
Net profit	66,390	2,399	52,618	40,523	51,148	45,288	54,860	71,017	112,694	148,245	201,268
Array Astronomy											
Attributable to:	04.000	4.005	40.500	00.747	40.004	14 540	50.407	05.044	404.700	400 400	404.040
Unitholders of the Trust	61,866	1,835	49,560	36,717	46,391	41,518	50,107	65,911	104,732	139,166	191,312
Non-controlling interest	4,524	564	3,058	3,806	F4 440	3,770 45,288	4,753	5,106	7,962	9,079	9,956
	66,390	2,399	52,618	40,523	51,148	45,200	54,860	71,017	112,694	148,245	201,268
<u>Distributions</u>											
Distributions											
Ordinary profit before tax	38,567	55,828	65,154	58,423	56,530	32,819	59,403	59,839	68,393	78,421	85,349
Distribution adjustment	7,231	1,242	-7,619	-8,093	-10,451	10,463	-13,272	-10,019	-11,938	-19,695	-21,117
Income available for distribution	45,798	57,070	57,535	50,330	46,079	43,282	46,131	49,820	56,455	58,726	64,232
Income to be distributed 1	45,798	57,070	57,535	50,330	46,079	38,954	41,518	44,838	50,809	52,853	57,809
Income available for distribution per unit (cts)	6.09	7.54	7.55	6.58	6.00	5.16	5.05	5.41	6.11	6.32	6.78
Income to be distributed (DPU) (cts) ¹	6.09	7.54	7.55	6.58	6.00	4.65	4.56	4.86	5.50	5.69	6.10
moone to be distributed (DFO) (Cts)	3.30				1				0.00	0.00	00
SGD/INR average FX rate (for income statement)	27.2	32.0	33.2	34.4	38.4	43.9	47.9	47.5	47.1	48.5	47.5
Joby intraverage in rate from income statements	۷۱.۷	32.0	JJ.£	J 77.7] 30.4	70.0	41.3	77.5	1 77.1	40.0	77.0

Note

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¹ 10% of income available for distribution was retained from FY12/13 onwards.

ASCENDAS INDIA TRUST INDIAN RUPEE INCOME STATEMENT AS AT 31 MARCH 2018

	FY12/13	FY13/14	FY14/15	FY15/16	FY16/17	FY17/18
	Full Year	Full Year	Full Year	Full Year	Full Year	Full Year
	INR '000	INR '000	INR '000	INR '000	INR '000	INR '000
Base rent	3,240,748	3,349,723	3,636,932	4,222,700	4,796,407	5,976,391
Amenities income			94,221			
	92,087	91,830		95,934	97,395	101,539
Fit-out rental income Operations, maintenance and utilities income	81,614	85,981	78,854	69,607	65,163	75,940
•	1,900,122	2,006,176	2,035,798	2,091,310	2,241,997	2,324,590
Car park and other income	225,855	240,104	262,079	303,994	385,731	464,777
Total property income	5,540,426	5,773,814	6,107,884	6,783,545	7,586,693	8,943,237
Operations, maintenance and utilities expenses	-1,633,376	-1,661,282	-1,707,732	-1,625,254	-1,697,970	-1,708,695
Service and property taxes	-120,328	-119,740	-127,052	-138,568	-187,625	-258,566
Property management fees	-298,084	-299,439	-296,751	-318,697	-356,098	-420,933
Other property operating expenses	-324,127	-243,483	-295,837	-285,923	-298,343	-465,972
Total property expenses	-2,375,915	-2,323,944	-2,427,372	-2,368,442	-2,540,036	-2,854,166
, .	, ,	, ,	, ,	, ,	, ,	, ,
Net property income	3,164,511	3,449,870	3,680,512	4,415,103	5,046,657	6,089,071
Trustee-manager's fees	-299,137	-319,995	-344,651	-410,961	-472,309	-593,403
Other trust operating expenses	-49,357	-56,195	-51,663	-51,716	-81,105	-79,682
Finance costs	-610,704	-637,385	-780,245	-1,110,176	-1,391,666	-1,555,871
Interest income	185,207	449,508	645,865	674,819	682,869	234,246
Fair value (loss)/gain on derivative financial	1		,	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	,	, ,
instruments - realised	511,376	3,976	109,398	244,966	238,409	57,767
Exchange (loss)/gain - realised	-1,464,584	-44,864	-427,019	-532,874	-224,519	-86,932
Ordinary profit before tax	1,437,312	2,844,915	2,832,197	3,229,161	3,798,336	4,065,196
Fair value (loss)/gain on derivative financial						
instruments - unrealised	9,400	-24,201	14,250	45,569	-48,477	33,311
Exchange gain/(loss) - unrealised	401,804	-310,601	500,676	-92,361	265,950	-437,685
Fair Value Gain on Investment Properties	813,041	1,601,424	1,746,432	4,684,418	4,141,341	10,478,023
Profit before income tax	2,661,557	4,111,537	5,093,555	7,866,787	8,157,150	14,138,845
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Income tax expenses	-669,822	-1,459,490	-1,766,147	-2,449,874	-1,105,127	-4,293,866
Net profit	1,991,735	2,652,047	3,327,408	5,416,913	7,052,023	9,844,979
Attributable to:						
Unitholders of the Trust	1,826,505	2,423,321	3,088,403	5,034,867	6,618,788	9,363,113
Non-controlling interest	165,230	228,726	239,005	382,046	433,235	481,866
3	1,991,735	2,652,047	3,327,408	5,416,913	7,052,023	9,844,979
<u>Distributions</u>						
Ordinary profit before tax	1,437,312	2,844,915	2,832,197	3,229,161	3,798,336	4,065,196
Distribution adjustment	459,097	-635,160	-469,811	-570,014	-955,216	-1,002,757
Income available for distribution	1,896,409	2,209,755	2,362,386	2,659,147	2,843,120	3,062,439
Income to be distributed	1,706,768	1,988,779	2,126,147	2,393,232	2,558,808	2,756,195
Income available for distribution per unit (INR)	2.25	2.42	2.56	2.88	3.06	3.23
Income to be distributed (DPU) (INR)	2.03	2.18	2.31	2.59	2.75	2.91

Note

The Income Statement in India Rupee was disclosed from FY12/13 onwards.

GLOSSARY

Operating warehouses located at the Arshiya Free Trade Warehouse Zone, Arshiya Panvel (near Mumbai) aVance Business Hub, located at IT corridor of Madhapur and Gachibowli, aVance Hyderabad Blueridge IT/ITES Special Economic Zone Phase II, located at Blue Ridge BlueRidge 2 Township, Hinjewadi, Pune 411057 CyberPearl, Hyderabad, located at Hitec City Layout, Madhapur, Hyderabad CP 500081 CV CyberVale, located at Mahindra World City, Chennai 603002 F&B Food and beverage ΙT Information technology IT enabled services (includes various services ranging from call centres, claims processing, medical transcription, e-CRM, SCM to back-office operations such as ITES accounting, data processing, and data mining) International Tech Park, Bangalore, located at Whitefield Road, Bangalore ITPB 560066 ITPC International Tech Park, Chennai, located at Tharamani Road, Chennai 600013 Research and development R&D The V, Hyderabad, located at IT Park, Software Units Layout, Madhapur, The V Hyderabad 500081 UK **United Kingdom** USA **United States of America**

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