

Ascendas India Trust Supplementary Information As at 30 September 2016

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Note:

An excel version of this file is available on a-iTrust's website:

http://aitrust.listedcompany.com/financials.html

Any discrepancy between individual amounts and total shown in this document is due to rounding.

ASCENDAS INDIA TRUST OVERVIEW AS AT 30 SEPTEMBER 2016

Portfolio breakdown

| Property | City | Floor area (mil sq ft) |
|--|-----------|------------------------|
| International Tech Park Bangalore (ITPB) | Bangalore | 4.0 |
| International Tech Park Chennai (ITPC) | Chennai | 2.0 |
| CyberVale (CV) | Chennai | 0.8 |
| The V | Hyderabad | 1.3 |
| CyberPearl (CP) | Hyderabad | 0.4 |
| aVance Business Hub (aVance) | Hyderabad | 1.1 |
| Total | | 9.7 |

Portfolio history

| Date | Dranarty | Building | Floor area | Portfolio floor area | Туре | |
|--------|---------------------|------------------------|-------------|----------------------|-------------|--|
| Date | Property | building | (mil sq ft) | (mil sq ft) | туре | |
| Aug-07 | - | - | - | 3.6 | At IPO | |
| Dec-07 | The V | Vega | 0.4 | 4.0 | Development | |
| Dec-07 | ITPC | Crest | 0.7 | 4.7 | Development | |
| Sep-08 | ITPB | Strata units | 0.1 | 4.8 | Acquisition | |
| Dec-10 | ITPB | Park Square | 0.5 | 5.3 | Development | |
| Dec-10 | ITPC | Zenith | 0.7 | 6.0 | Development | |
| Jun-11 | ITPB | Voyager | 0.5 | 6.5 | Development | |
| Mar-12 | aVance Business Hub | aVance 1 & 2 | 0.4 | 6.9 | Acquisition | |
| Jan-14 | ITPB | Aviator | 0.6 | 7.5 | Development | |
| Mar-15 | CyberVale | Lakeview & Springfield | 0.6 | 8.1 | Acquisition | |
| Jul-15 | aVance Business Hub | aVance 3 | 0.7 | 8.8 | Acquisition | |
| Mar-16 | CyberVale | CyberVale 3 | 0.3 | 9.0 | Acquisition | |
| Jun-16 | ITPB | Victor | 0.6 | 9.7 | Development | |

Lease expiry profile (Sq ft)

| City | City FY16/17 FY17/18 FY18/19 FY19/2 | | FY19/20 | FY20/21 & | Total | |
|-----------|-------------------------------------|-----------|-----------|-----------|-----------|-----------|
| | F110/17 | F117/10 | F110/13 | F113/20 | beyond | |
| Bangalore | 153,200 | 1,097,800 | 395,600 | 135,900 | 1,817,000 | 3,599,500 |
| Chennai | 474,100 | 1,119,000 | 300,300 | 219,500 | 601,100 | 2,714,100 |
| Hyderabad | 113,700 | 449,300 | 734,400 | 357,800 | 1,044,300 | 2,699,500 |
| Total | 741,000 | 2,666,200 | 1,430,300 | 713,200 | 3,462,400 | 9,013,100 |

Note:

All measurements of floor area are defined herein as Super Built-up Area (SBA), which is the sum of the floor area enclosed within the walls, the area occupied by the walls, and the common areas such as the lobbies, lift shafts, toilets and staircases of that property, and in respect of which rent is payable.

ASCENDAS INDIA TRUST PORTFOLIO INFORMATION AS AT 30 SEPTEMBER 2016

| | Mar-08 | Mar-09 | Mar-10 | Mar-11 | Mar-12 | Mar-13 | Mar-14 | Mar-15 | Mar-16 | Sep-16 |
|-------------------------------------|-------------------|--------|--------|------------------|------------------|--------|------------------|--------|--------|------------------|
| Floor area (mil sq ft) | | | | | | | | | | |
| Portfolio | 3.6 | 4.7 | 4.8 | 4.8 | 6.0 | 6.9 | 6.9 | 7.5 | 8.8 | 9.0 |
| Development | 1.1 | - | - | 1.2 | 0.5 | - | 0.6 | - | - | 0.6 |
| Acquisition | - | 0.1 | - | - | 0.4 | - | - | 0.6 | 0.3 | - |
| Total | 4.7 | 4.8 | 4.8 | 6.0 | 6.9 | 6.9 | 7.5 | 8.1 | 9.0 | 9.7 |
| Portfolio by city (%) | | | | | | | | | | |
| Bangalore | 36% | 38% | 38% | 38% | 40% | 40% | 45% | 42% | 38% | 42% |
| Chennai | 28% | 27% | 27% | 33% | 29% | 29% | 26% | 31% | 31% | 29% |
| Hyderabad | 36% | 36% | 36% | 29% | 31% | 31% | 29% | 27% | 31% | 29% |
| Total | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| Physical occupancy (%) | | | | | | | | | | |
| ITPB | 100% | 99% | 98% | 99% ¹ | 97% ¹ | 94% | 90% ¹ | 92% | 94% | 93% ¹ |
| ITPC | 100% ¹ | 99% | 98% | 97% ¹ | 98% | 99% | 99% | 100% | 100% | 100% |
| CyberVale | - | - | - | - | - | - | - | 100% | 79% | 87% ² |
| The V | 94% ¹ | 98% | 95% | 93% | 94% | 93% | 99% | 98% | 100% | 97% |
| CyberPearl | 95% | 97% | 99% | 100% | 100% | 100% | 100% | 100% | 100% | 100% |
| aVance | - | - | - | - | 100% | 96% | 96% | 98% | 98% | 99% |
| Portfolio | 98% | 98% | 97% | 97% | 97% | 96% | 95% | 96% | 95% | 96% |
| Retention rate (%) | 92% | 89% | 77% | 63% | 78% | 77% | 94% | 86% | 86% | 75% |
| Weighted average lease term (years) | 3.9 | 3.9 | 3.9 | 4.1 | 4.8 | 4.8 | 5.1 | 5.3 | 5.5 | 5.7 |

Note:

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¹ Comprises stabilised buildings (excludes buildings that were completed recently).

² Includes building 3 acquired in March 2016. CyberVale's overall occupancy declined as building 3 was 61% occupied as at 30 September 2016. The purchase consideration for the vacant areas of building 3 will only be paid when the space is leased or May 2019, whichever is earlier.

| | Mar-08 | Mar-09 | Mar-10 | Mar-11 | Mar-12 | Mar-13 | Mar-14 | Mar-15 | Mar-16 | Sep-16 |
|--|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Number of tenants | 234 | 239 | 248 | 266 | 309 | 337 | 345 | 324 | 297 | 284 |
| Tenant activity (By base rental) | | | | | | | | | | |
| IT | 61% | 64% | 63% | 62% | 59% | 58% | 54% | 50% | 43% | 46% |
| IT/ITES | 10% | 10% | 12% | 13% | 17% | 19% | 25% | 31% | 40% | 39% |
| ITES | 18% | 15% | 16% | 13% | 11% | 12% | 12% | 12% | 8% | 8% |
| R&D | 6% | 6% | 5% | 6% | 4% | 3% | 3% | 2% | 4% | 3% |
| Retail and F&B | 1% | 1% | 1% | 4% | 7% | 7% | 5% | 4% | 3% | 3% |
| Others | 5% | 4% | 3% | 2% | 1% | 1% | 1% | 1% | 2% | 1% |
| Tenant industry (By base rental) | | | | | | | | | | |
| Automobile | N.A. | N.A. | N.A. | N.A. | 3% | 3% | 3% | 8% | 8% | 8% |
| Banking & Financial Services | N.A. | N.A. | N.A. | N.A. | 19% | 19% | 18% | 19% | 16% | 15% |
| Design, Gaming and Media | N.A. | N.A. | N.A. | N.A. | 8% | 10% | 9% | 8% | 7% | 7% |
| Electronics, Semiconductor & Engineering | N.A. | N.A. | N.A. | N.A. | 6% | 5% | 4% | 9% | 7% | 8% |
| F&B | N.A. | N.A. | N.A. | N.A. | 2% | 2% | 2% | 2% | 2% | 2% |
| Healthcare & Pharmaceutical | N.A. | N.A. | N.A. | N.A. | 4% | 2% | 2% | 2% | 4% | 4% |
| T, Software & Application Devt & Service Support | N.A. | N.A. | N.A. | N.A. | 40% | 46% | 53% | 43% | 45% | 48% |
| Oil & Gas | N.A. | N.A. | N.A. | N.A. | 1% | 2% | 2% | 1% | 2% | 2% |
| Retail | N.A. | N.A. | N.A. | N.A. | 5% | 5% | 3% | 2% | 2% | 1% |
| Telecommunication & Network | N.A. | N.A. | N.A. | N.A. | 5% | 4% | 2% | 4% | 4% | 3% |
| Others | N.A. | N.A. | N.A. | N.A. | 7% | 2% | 2% | 2% | 3% | 2% |
| Country of origin | | | | | | | | | | |
| JS | N.A. | 69% | 70% | 68% | 65% | 66% | 71% | 68% | 67% | 64% |
| ndia ¹ | N.A. | 14% | 14% | 16% | 15% | 15% | 13% | 13% | 13% | 17% |
| Germany | N.A. | 4% | 3% | 4% | 3% | 3% | 1% | 1% | 0% | 0% |
| JK | N.A. | 5% | 5% | 5% | 4% | 4% | 4% | 3% | 2% | 2% |
| Netherlands | N.A. | 1% | 1% | 1% | 1% | 1% | 1% | 0% | 1% | 0% |
| Singapore | N.A. | 1% | 1% | 2% | 2% | 2% | 2% | 1% | 1% | 1% |
| France | N.A. | 2% | 2% | 2% | 8% | 6% | 6% | 9% | 11% | 11% |
| lapan | N.A. | - | - | - | - | - | - | 3% | 3% | 3% |
| Others | N.A. | 4% | 4% | 2% | 1% | 3% | 2% | 2% | 2% | 2% |
| Company structure | | | | | | | | | | |
| Indian company ² | N.A. | 9% | 8% | 11% | 12% | 12% | 10% | 10% | 9% | 7% |
| Multinational corporations ³ | N.A. | 91% | 92% | 89% | 88% | 88% | 90% | 90% | 91% | 93% |

Note:

¹ Comprises Indian companies with local and overseas operations.

² Comprises Indian companies with local operations only.

³ Multinational corporations, including Indian companies with local and overseas operations.

ASCENDAS INDIA TRUST TOP 10 TENANTS INFORMATION AS AT 30 SEPTEMBER 2016

(In alphabetical order)

| | Mar-11 | Mar-12 | Mar-13 |
|----|--|---|---|
| 1 | Affiliated Computer Services of India Pvt. Ltd. | Affiliated Computer Services of India Pvt. Ltd. | Affiliated Computer Services of India Pvt. Ltd. |
| 2 | Applied Materials India Pvt. Ltd. | Applied Materials India Pvt. Ltd. | Applied Materials India Pvt. Ltd. |
| 3 | Bally Technologies India Pvt. Ltd. | BA Continuum Pvt. Ltd. | BA Continuum Pvt. Ltd. |
| 4 | Cognizant Technology Solution (India) Pvt. Ltd. | Cognizant Technology Solution (India) Pvt. Ltd. | Bally Technologies India Pvt. Ltd. |
| 5 | General Motors India Pvt. Ltd. | First American (India) Private Limited | Cognizant Technology Solution (India) Pvt. Ltd. |
| 6 | iNautix Technologies India Pvt. Ltd. | General Motors India Pvt. Ltd. | First American (India) Private Limited |
| 7 | Merrill Lynch (India) Technology Services | iNautix Technologies India Pvt. Ltd. | General Motors India Pvt. Ltd. |
| 8 | Paprikaas Interactive Services Pvt. Ltd. | McKinsey Knowledge Centre India Private Limited | iNautix Technologies India Pvt. Ltd. |
| 9 | Tata Consultancy Services Ltd. | Societe Generale Global Solution Centre Pvt. Ltd. | Societe Generale Global Solution Centre Pvt. Ltd. |
| 10 | ZapApp/First Indian Corporation/First Advantage/First American (India) | Technicolor India Pvt. Ltd. | Technicolor India Pvt. Ltd. |
| | Mar-14 | Mar-15 | Mar-16 |
| 1 | Affiliated Computer Services of India Pvt. Ltd. | Affiliated Computer Services of India Pvt. Ltd. | Applied Materials |
| 2 | Applied Materials India Pvt. Ltd. | Applied Materials India Pvt. Ltd. | Bank of America |
| 3 | BA Continuum Pvt. Ltd. | BA Continuum Pvt. Ltd. | Cognizant |

Bally Technologies India Pvt. Ltd.

Cognizant Technology Solution (India) Pvt. Ltd. 5

General Motors India Pvt. Ltd. 6

7 iNautix Technologies India Pvt. Ltd.

8 Mu Sigma Business Solutions Pvt. Ltd.

Societe Generale Global Solution Centre Pvt. Ltd.

10 Technicolor India Pvt. Ltd.

Cognizant Technology Solution (India) Pvt. Ltd.

General Motors India Pvt. Ltd. iNautix Technologies India Pvt. Ltd. Mu Sigma Business Solutions Pvt. Ltd.

Renault Nissan Technology & Business Centre Pvt. Ltd. Societe Generale Global Solution Centre Pvt. Ltd.

Technicolor India Pvt. Ltd.

General Motors

Mu Sigma

Renault Nissan

Societe Generale

The Bank of New York Mellon

UnitedHealth Group

Xerox

Sep-16

1 Bank of America

Cognizant

General Motors

Mu Sigma

Renault Nissan 5

Societe Generale 6

Tata Consultancy Services

8 The Bank of New York Mellon

9 UnitedHealth Group

10 Xerox

Note:

Starting from March 2016, the parent company is shown instead of the operating entity.

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ASCENDAS INDIA TRUST BALANCE SHEET INFORMATION AS AT 30 SEPTEMBER 2016

| | Mar-08 | Mar-09 | Mar-10 | Mar-11 | Mar-12 | Mar-13 | Mar-14 | Mar-15 | Mar-16 | Sep-16 |
|---|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| SGD/INR closing FX rate (for balance sheet) | 29.4 | 33.3 | 32.3 | 35.7 | 40.0 | 43.5 | 47.8 | 45.2 | 49.0 | 49.0 |
| Valuation (₹ mil) | | | | | | | | | | |
| ITPB | 13,623 | 13,858 | 15,476 | 16,917 | 17,868 | 18,535 | 20,318 | 20,671 | 23,761 | N.A. |
| ITPC | 7,088 | 6,611 | 8,146 | 8,879 | 9,060 | 9,574 | 10,740 | 11,809 | 13,332 | N.A. |
| Cybervale | - | - | - | - | - | - | - | 1,653 | 2,522 | N.A. |
| The V | 6,544 | 5,646 | 5,940 | 5,941 | 5,973 | 6,263 | 6,450 | 6,875 | 8,126 | N.A. |
| CyberPearl | 2,043 | 1,810 | 1,922 | 1,921 | 1,924 | 1,959 | 2,024 | 2,145 | 2,384 | N.A. |
| aVance | - | - | - | - | 1,882 | 1,911 | 2,051 | 2,149 | 5,637 | N.A. |
| Total | 29,298 | 27,925 | 31,484 | 33,658 | 36,707 | 38,242 | 41,583 | 45,302 | 55,762 | N.A. |
| | | | | | | | | | | |
| Net asset value per unit (S\$) | 1.08 | 0.89 | 0.90 | 0.80 | 0.71 | 0.67 | 0.62 | 0.68 | 0.69 | 0.69 |
| Adjusted NAV per unit (\$\$) ¹ | N.A. | 0.85 | 0.87 | 0.87 |
| Gearing (LTV basis) ² | 4% | 9% | 19% | 18% | 29% | 22% | 22% | 25% | 26% | 29% |
| Effective borrowings (S\$ mil) ³ | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. | 218 | 312 | 353 | 412 |
| Gross borrowings (S\$ mil) | 40 | 79 | 172 | 160 | 250 | 205 | 234 | 315 | 363 | 420 |
| Effective weighted average cost of debt | N.A. | N.A. | 6.2% | 5.6% | 6.2% | 5.9% | 6.1% | 6.7% | 6.9% | 7.0% |
| Percentage of fixed rate debt | N.A. | N.A. | 43% | 70% | 100% | 100% | 100% | 100% | 100% | 100% |
| Breakdown of loans by currency (S\$ mil) | | | | | | | | | | |
| SGD denominated | N.A. | N.A. | 110 | 110 | 110 | 83 | 83 | 103 | 101 | 104 |
| INR denominated | N.A. | N.A. | 62 | 50 | 140 | 122 | 135 | 209 | 244 | 300 |
| Total | N.A. | N.A. | 172 | 160 | 250 | 205 | 218 | 312 | 345 | 404 |

Note:

¹ Excludes deferred income tax liabilities on capital gains due to fair value revaluation of investment properties.

² From FY07/08 to FY12/13, gearing was computed as gross borrowings divided by asset values, excluding minority interests. From FY13/14 onwards, gearing was computed as effective borrowings divided by Trust property.

³ Effective borrowings is calculated by adding/(deducting) derivative financial instruments liabilities/(assets) to/from gross borrowings, inclusive of deferred consideration.

ASCENDAS INDIA TRUST SINGAPORE DOLLAR INCOME STATEMENT

| | FY07/08 | FY08/09 | FY09/10 | FY10/11 | FY11/12 | FY12/13 | FY13/14 | FY14/15 | FY15/16 | FY16/17 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|----------|
| | Full Year | 1H |
| | S\$'000 | S\$'000 |
| Base rent | 61,726 | 71,820 | 71,416 | 69,886 | 73,657 | 73,855 | 70,066 | 76,692 | 89,613 | 46,291 |
| Amenities income | 2,416 | 2,552 | 2,487 | 2,505 | 2,378 | 2,098 | 1,920 | 1,986 | 2,036 | 995 |
| Fit-out rental income | 4,972 | 4,799 | 4,241 | 3,832 | 2,687 | 1,861 | 1,795 | 1,659 | 1,476 | 689 |
| Operations, maintenance and utilities income | 30,850 | 34,882 | 37,847 | 39,937 | 43,692 | 43,298 | 41,908 | 42,894 | 44,386 | 21,878 |
| Car park and other income | 2,749 | 4,026 | 4,871 | 5,346 | 5,101 | 5,154 | 5,020 | 5,528 | 6,448 | 3,339 |
| Total property income | 102,713 | 118,079 | 120,862 | 121,506 | 127,515 | 126,266 | 120,709 | 128,759 | 143,959 | 73,192 |
| | | | · | | | · | • | | · | |
| Operations, maintenance and utilities expenses | (29,584) | (35,394) | (32,333) | (36,532) | (39,215) | (37,239) | (34,755) | (35,949) | (34,487) | (16,183) |
| Service and property taxes | (1,164) | (1,608) | (1,839) | (2,300) | (3,052) | (2,743) | (2,506) | (2,679) | (2,940) | (1,836) |
| Property management fees | (5,137) | (6,054) | (6,461) | (6,216) | (6,698) | (6,794) | (6,254) | (6,261) | (6,762) | (3,427) |
| Other property operating expenses | (6,292) | (8,862) | (6,436) | (5,882) | (5,521) | (7,341) | (5,088) | (6,268) | (6,050) | (2,957) |
| Total property expenses | (42,177) | (51,918) | (47,069) | (50,930) | (54,485) | (54,117) | (48,603) | (51,157) | (50,239) | (24,403) |
| | , , | (- // | ,,,,, | (,, | (-,, | (- , , | (,,,,,, | (2,72,7 | (**, ***, | (, , |
| Net property income | 60,536 | 66,161 | 73,793 | 70,576 | 73,030 | 72,149 | 72,106 | 77,602 | 93,720 | 48,789 |
| | | | , | .,, | ,,,,,,, | , | , | ,,,, | | ., |
| Trustee-manager's fees | (7,349) | (7,103) | (7,015) | (7,254) | (7,196) | (6,815) | (6,692) | (7,271) | (8,705) | (4,589) |
| Other trust operating expenses | (1,413) | (1,529) | (1,738) | (1,456) | (1,029) | (1,125) | (1,182) | (1,084) | (1,092) | (363) |
| Finance costs | (10,565) | (2,646) | (5,051) | (5,956) | (14,489) | (13,936) | (13,306) | (16,457) | (23,551) | (14,207) |
| Interest income | 3,121 | 3,867 | 2,442 | 3,484 | 4,288 | 4,227 | 9,372 | 13,620 | 14,325 | 7,261 |
| Fair value (loss)/gain on derivative financial | -, | -, | _, | -, | 1,200 | ., | -, | , | ,=== | -, |
| instruments - realised | (6) | 4,436 | 2,799 | (763) | 749 | 11,857 | 17 | 2,202 | 5,091 | 92 |
| Exchange (loss)/gain - realised | 2,286 | (2,010) | (76) | (208) | 1,177 | (33,538) | (912) | (8,773) | (11,395) | 109 |
| Ordinary profit before tax | 38,567 | 55,828 | 65,154 | 58,423 | 56,530 | 32,819 | 59,403 | 59,839 | 68,393 | 37,092 |
| | | | | | | | | | | |
| Fair value (loss)/gain on derivative financial | 2,470 | 9,488 | (9,348) | (663) | (1,434) | 222 | (420) | 303 | 960 | (355) |
| instruments - unrealised Exchange gain/(loss) - unrealised | (2,272) | (7,023) | 5,869 | (9,044) | (9,909) | 9,044 | (6,772) | 10,576 | (1,706) | 97 |
| Fair Value Gain on Investment Properties | 59,124 | (53,904) | 7,501 | 15,407 | 26,395 | 18,619 | 33,013 | 38,596 | 96,136 | 0 |
| Profit before income tax | 97,889 | 4,389 | 69,176 | 64,123 | 71,582 | 60,704 | 85,224 | 109,314 | 163,783 | 36,834 |
| From before income tax | 37,003 | 4,505 | 03,170 | 04,125 | 71,302 | 00,704 | 00,224 | 103,314 | 100,700 | 30,034 |
| Income tax expenses | (31,499) | (1,990) | (16,558) | (23,600) | (20,434) | (15,416) | (30,364) | (38,297) | (51,089) | (8,110) |
| Net profit | 66,390 | 2,399 | 52,618 | 40,523 | 51,148 | 45,288 | 54,860 | 71,017 | 112,694 | 28,724 |
| Het profit | 00,000 | 2,000 | 32,010 | 40,020 | 51,140 | 40,200 | 04,000 | 71,017 | 112,034 | 20,124 |
| Attributable to: | | | | | | | | | | |
| Unitholders of the Trust | 61,866 | 1,835 | 49,560 | 36,717 | 46,391 | 41,518 | 50,107 | 65,911 | 104,732 | 26,509 |
| Non-controlling interest | 4,524 | 564 | 3,058 | 3,806 | 4,757 | 3,770 | 4,753 | 5,106 | 7,962 | 2,215 |
| Tion outling mores. | 66,390 | 2,399 | 52,618 | 40,523 | 51,148 | 45,288 | 54.860 | 71.017 | 112.694 | 28,724 |
| | 00,330 | 2,333 | 32,010 | 40,323 | 31,140 | 43,200 | 34,000 | 71,017 | 112,094 | 20,724 |
| <u>Distributions</u> | | | | | | | | | | |
| | | | | | | | | | | |
| Ordinary profit before tax | 38,567 | 55,828 | 65,154 | 58,423 | 56,530 | 32,819 | 59,403 | 59,839 | 68,393 | 37,092 |
| Distribution adjustment | 7,231 | 1,242 | (7,619) | (8,093) | (10,451) | 10.463 | (13,272) | (10,019) | (11.938) | (8,942) |
| Income available for distribution | 45,798 | 57,070 | 57,535 | 50,330 | 46,079 | 43,282 | 46,131 | 49,820 | 56,455 | 28,150 |
| Income to be distributed 1 | 45,798 | 57,070 | 57,535 | 50,330 | 46,079 | 38,954 | 41,518 | 44.838 | 50.809 | 25.335 |
| Income to be distributed Income available for distribution per unit (cts) | 6.09 | 7.54 | 7.55 | 6.58 | 6.00 | 5.16 | 5.05 | 5.41 | 6.11 | 3.03 |
| Income to be distributed (DPU) (cts) ¹ | 6.09 | 7.54 | 7.55 | 6.58 | 6.00 | 4.65 | 4.56 | 4.86 | 5.50 | 2.73 |
| | | 1 | 1 | | 1 | | 1 | 1 | | |
| SGD/INR average FX rate (for income statement) | 27.2 | 32.0 | 33.2 | 34.4 | 38.4 | 43.9 | 47.9 | 47.5 | 47.1 | 49.4 |
| , are age are to meaning statement | | 1 02.0 | 1 | ¥ *** | 1 55.7 | | | | 1 | |
| | | | | | | | | | | |

Note

¹ 10% of income available for distribution was retained from FY12/13 onwards.

ASCENDAS INDIA TRUST INDIAN RUPEE INCOME STATEMENT

| | FY12/13 | FY13/14 | FY14/15 | FY15/16 | FY16/17 |
|--|--------------------------|------------------------|------------------------|-------------------------------|------------------------|
| | Full Year | Full Year | Full Year | Full Year | 1H |
| | INR 'mil | INR 'mil | INR 'mil | INR 'mil | INR 'mil |
| Base rent | 3,240,748 | 3,349,723 | 3,636,932 | 4,222,700 | 2,288,017 |
| Amenities income | 92,087 | 91,830 | 94,221 | 95,934 | 49,179 |
| Fit-out rental income | 81,614 | 85,981 | 78,854 | 69,607 | 34,045 |
| Operations, maintenance and utilities income | 1,900,122 | 2,006,176 | 2,035,798 | 2,091,310 | 1,081,351 |
| Car park and other income | 225,855 | 240,104 | 262,079 | 303,994 | 165,000 |
| Total property income | 5,540,426 | 5,773,814 | 6,107,884 | 6,783,545 | 3,617,592 |
| | | | | | |
| Operations, maintenance and utilities expenses | (1,633,376) | (1,661,282) | (1,707,732) | (1,625,254) | (799,991) |
| Service and property taxes | (120,328) | (119,740) | (127,052) | (138,568) | (90,769) |
| Property management fees | (298,084) | (299,439) | (296,751) | (318,697) | (169,404) |
| Other property operating expenses | (324,127) | (243,483) | (295,837) | (285,923) | (146,097) |
| Total property expenses | (2,375,915) | (2,323,944) | (2,427,372) | (2,368,442) | (1,206,261) |
| | | | | | |
| Net property income | 3,164,511 | 3,449,870 | 3,680,512 | 4,415,103 | 2,411,331 |
| | | | | | |
| Trustee-manager's fees | (299,137) | (319,995) | (344,651) | (410,961) | (226,824) |
| Other trust operating expenses | (49,357) | (56,195) | (51,663) | (51,716) | (17,963) |
| Finance costs | (610,704) | (637,385) | (780,245) | (1,110,176) | (702,320) |
| Interest income | 185,207 | 449,508 | 645,865 | 674,819 | 358,999 |
| Fair value (loss)/gain on derivative financial | 544.070 | 0.070 | 400.000 | 044.000 | 4.500 |
| instruments - realised | 511,376 | 3,976 | 109,398 | 244,966 | 4,509 |
| Exchange (loss)/gain - realised | (1,464,584) 1,437,312 | (44,864) 2,844,915 | (427,019) 2,832,197 | (532,874) 3,229,161 | 5,274 1,833,006 |
| Ordinary profit before tax | 1,437,312 | 2,044,915 | 2,032,197 | 3,229,101 | 1,033,000 |
| Fair value (loss)/gain on derivative financial | | | | | |
| instruments - unrealised | 9,400 | (24,201) | 14,250 | 45,569 | (17,421) |
| Exchange gain/(loss) - unrealised | 401,804 | (310,601) | 500,676 | (92,361) | 4,680 |
| Fair Value Gain on Investment Properties | 813,041 | 1,601,424 | 1,746,432 | 4,684,418 | - |
| Profit before income tax | 2,661,557 | 4,111,537 | 5,093,555 | 7,866,787 | 1,820,265 |
| | | | | | |
| Income tax expenses | (669,822) | (1,459,490) | (1,766,147) | (2,449,874) | (400,758) |
| Net profit | 1,991,735 | 2,652,047 | 3,327,408 | 5,416,913 | 1,419,507 |
| | | | | | |
| Attributable to: | | | | | |
| Unitholders of the Trust | 1,826,505 | 2,423,321 | 3,088,403 | 5,034,867 | 1,310,054 |
| Non-controlling interest | 165,230 | 228,726 | 239,005 | 382,046 | 109,453 |
| | 1,991,735 | 2,652,047 | 3,327,408 | 5,416,913 | 1,419,507 |
| | | | | | |
| <u>Distributions</u> | | | | | |
| Ordinary profit before tax | 1 427 242 | 2 844 045 | 2 222 407 | 2 220 464 | 1 922 006 |
| ** | 1,437,312 | 2,844,915 | 2,832,197 | 3,229,161 | 1,833,006 |
| Distribution adjustment Income available for distribution | 459,097 1,896,409 | (635,160) 2,209,755 | (469,811) 2,362,386 | (570,014) 2,659,147 | (442,110) 1,390,896 |
| Income available for distribution Income to be distributed | 1,896,409 | 1,988,779 | 2,362,386 | 2,659,147 | 1,390,896 |
| Income available for distribution per unit (INR) | 2.25 | 1,966,779 | 2,126,147 | 2,393,232 | 1,251,806 |
| Income to be distributed (DPU) (INR) | 2.03 | 2.18 | 2.31 | 2.59 | 1.35 |
| | 2.00 | 2.10 | 2.01 | 2.00 | 1.55 |

Note:

The Income Statement in India Rupee was disclosed from FY12/13 onwards.

GLOSSARY

| aVance | aVance Business Hub, located at IT corridor of Madhapur and Gachibowli, Hyderabad |
|--------|--|
| СР | CyberPearl, Hyderabad, located at Hitec City Layout, Madhapur, Hyderabad 500081 |
| CV | CyberVale, located at Mahindra World City, Chennai 603002 |
| F&B | Food and beverage |
| IT | Information technology |
| ITES | IT enabled services (includes various services ranging from call centres, claims processing, medical transcription, e-CRM, SCM to back-office operations such as accounting, data processing, and data mining) |
| ITPB | International Tech Park, Bangalore, located at Whitefield Road, Bangalore 560066 |
| ITPC | International Tech Park, Chennai, located at Tharamani Road, Chennai 600013 |
| R&D | Research and development |
| The V | The V, Hyderabad, located at IT Park, Software Units Layout, Madhapur, Hyderabad 500081 |
| UK | United Kingdom |
| USA | United States of America |
| | |

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