#### **ABOUT ASCENDAS INDIA TRUST**

Ascendas India Trust ("a-iTrust" or the "Trust") is a Singapore-listed Business Trust ("BT") established with the principal objective of owning income-producing real estate used primarily as business space in India. a-iTrust may also acquire, hold and develop land or uncompleted developments to be used for business space with the objective of holding the properties upon completion. Although a-iTrust is a BT, it has voluntarily adopted certain regulations governing Real Estate Investment Trusts ("REITs") to enhance the stability of its distributions to unitholders.

As at 31 December 2012, a-iTrust has a diversified portfolio of five IT Parks ("Properties") across the primary IT centres of India, comprising:

- 1. International Tech Park, Bangalore ("ITPB");
- 2. International Tech Park, Chennai ("ITPC");
- 3. The V, Hyderabad ("The V");
- 4. CyberPearl, Hyderabad ("CyberPearl"); and
- 5. aVance Business Hub, Hyderabad ("aVance").

The portfolio comprises 6.9 million sq ft of completed properties, 0.6 million sq ft of properties under development, and vacant land with potential built up area of 1.9 million sq ft.

a-iTrust is managed by Ascendas Property Fund Trustee Pte Ltd (the "Trustee-Manager"), which is part of the Ascendas group, that manages a portfolio of more than 52 million sq ft of business space across Asia.

#### **Distribution Policy**

a-iTrust's policy is to distribute at least 90% of its distributable income. Since its listing in 2007 to 31 March 2012, the Trust had distributed 100% of its distributable income. In April 2012, the Trustee-Manager reviewed the plans for the Trust and decided to retain 10% of distributable income starting from the financial year FY12/13. The retention of distributable income provides a-iTrust with greater flexibility in growing the Trust. a-iTrust makes distributions to unitholders on a semi-annual basis for every six-month period ending 30 September and 31 March.

#### EXECUTIVE SUMMARY (3Q FY12/13 vs 3Q FY11/12)

**Total property income** for the quarter ended 31 December 2012 ("3Q FY12/13") increased S\$1.1 million (4%) year-on-year to S\$31.7 million. In INR<sup>1</sup> terms, total property income grew by 14%. The increase was driven by higher income contribution from Park Square, Zenith and Voyager (collectively the "completed buildings") and aVance, but was moderated by unfavourable currency translation as the SGD<sup>2</sup> had strengthened by 10% against the INR over the same period last year.

**Total property expenses** for 3Q FY12/13 were marginally lower compared to the same quarter last year due to the appreciation of SGD. In INR terms, total property expenses rose by 10% due to the increase in portfolio size.

As a result, **net property income** for 3Q FY12/13 increased by S\$1.2 million (7%) year-on-year to S\$18.6 million. In INR terms, net property income grew by 18%.

<sup>&</sup>lt;sup>1</sup> Indian Rupee.

<sup>&</sup>lt;sup>2</sup> Singapore dollar.

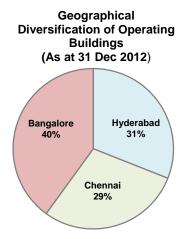
**Income available for distribution** for 3Q FY12/13 increased by S\$0.6 million (5%) year-on-year to S\$12.2 million. The increase was mainly due to higher net property income and lower tax expenses in the current quarter which was partially offset by the effects of a stronger SGD. In INR terms, income available for distribution was up 16%.

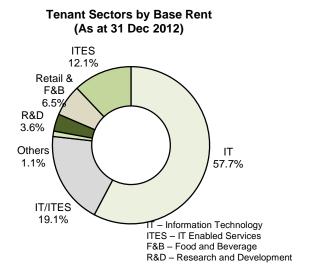
**DPU**<sup>3</sup> (income available for distribution) for 3Q FY12/13 was 1.34 Singapore cents. **DPU** (income to be distributed) at 90% distribution was 1.21 Singapore cents. In conjunction with a private placement of new units ("Private Placement") on 9 October 2012, an advance distribution for the period from 1 to 8 October 2012 amounting to 0.10 Singapore cents was paid on 2 November 2012. As a result, 3Q FY12/13 DPU (income to be distributed) to be paid out for the remaining quarter would be 1.11 Singapore cents. This will be paid out along with that for 4Q FY12/13.

**Portfolio physical occupancy** was 95.5% as at 31 December 2012. High occupancy levels were sustained as the Trust's stabilised properties continued to attract and retain tenants. From 1 April 2012 to 31 December 2012, leases for about 0.71 million sq ft of space expired. Out of which, 79.3% was retained, and another 0.57 million sq ft of new leases and forward leasing were concluded. The vacant space is being actively marketed.

**Gearing** as at 31 December 2012 was 21%. The Trust has debt headroom of S\$239 million or S\$743 million, before its gearing reaches 40% or 60% (loan to value) respectively<sup>4</sup>. On 28 September 2012, the Trust completed a Private Placement to raise approximately S\$100 million. New units were issued on 9 October 2012 and proceeds from the exercise were partially used to prepay Citibank term loan of S\$25 million ("Citibank Loan") on 9 October 2012 and repay medium term notes of S\$60 million ("MTN") on 9 November 2012.

**Net Asset Value** ("NAV") per unit as at 31 December 2012 was S\$0.61, 14% lower compared to S\$0.71 as at 31 March 2012. The decrease was mainly attributable to the effects of unfavourable currency translation (as the SGD appreciated against the INR by 13%).

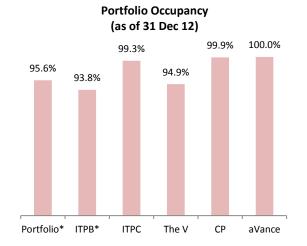




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<sup>&</sup>lt;sup>3</sup> Distribution per unit.

<sup>&</sup>lt;sup>4</sup> a-iTrust has voluntarily adopted a gearing limit of 40%, or 60% if a credit rating or unitholders' approval is obtained. Calculation of debt headroom assumes further gearing capacity on new assets acquired.



# Portfolio Lease Expiry Profile (as at 31 Dec 12)



<sup>\*</sup> Note: The Tech Park Mall (currently undergoing refurbishment) has been excluded from ITPB's occupancy figure. If it was included, ITPB's occupancy would be 92.1% and the portfolio's occupancy would be 95.5%,

**Foreign exchange movement -** In 3Q FY12/13, average rate (income statement) remained the same as the preceding quarter; however the SGD strengthened against the INR by 10% when compared to the same quarter last year.

As at 31 December 2012, the SGD (closing rate) had strengthened by 4% against the INR compared to 30 September 2012, and 13% against 31 December 2011.

#### **INR/SGD FX rate (Income statement)**

| 3Q FY12/13 | 2Q FY12/13 | Q-on-Q Chge |
|------------|------------|-------------|
| 44.1       | 44.1       | 0%          |
| 3Q FY12/13 | 3Q FY11/12 | Y-on-Y Chge |
| 44.1       | 40.0       | 10%         |

#### **INR/SGD FX rate (Balance sheet)**

| 31-Dec-12 | 30-Sep-12 | Q-on-Q Chge |
|-----------|-----------|-------------|
| 45.2      | 43.5      | 4%          |
| 31-Dec-12 | 31-Dec-11 | Y-on-Y Chge |
| 45.2      | 40.0      | 13%         |

#### Summary of results (SGD)

Total property income
Net property income
Income available for distribution
Income to be distributed
DPU (income available for distribution) (Singapore cents)
DPU (income to be distributed) (Singapore cents)

| FY12/13 | FY11/12 | Chge % | FY12/13 | Chge % |  |
|---------|---------|--------|---------|--------|--|
| 3Q      | 3Q      |        | 2Q      |        |  |
|         |         |        |         |        |  |
| S\$'000 | S\$'000 |        | S\$'000 |        |  |
| 31,740  | 30,634  | 4      | 31,874  | 0      |  |
| 18,631  | 17,460  | 7      | 19,018  | (2)    |  |
| 12,171  | 11,605  | 5      | 10,352  | 18     |  |
| 10,954  | 11,605  | (6)    | 9,317   | 18     |  |
| 1.34    | 1.50    | (11)   | 1.34    | 0      |  |
| 1.21    | 1.50    | (19)   | 1.20    | 1      |  |

#### Summary of results (INR)

Total property income
Net property income
Income available for distribution
Income to be distributed
DPU (income available for distribution) (Indian Rupee)
DPU (income to be distributed) (Indian Rupee)

| FY12/13   | FY11/12   | Chge % | FY12/13   | Chge % |
|-----------|-----------|--------|-----------|--------|
| 3Q        | 3Q        |        | 2Q        |        |
|           |           |        |           |        |
| INR'000   | INR'000   |        | INR'000   |        |
| 1,397,926 | 1,225,389 | 14     | 1,406,397 | (1)    |
| 820,776   | 698,419   | 18     | 839,389   | (2)    |
| 537,712   | 463,500   | 16     | 457,639   | 17     |
| 483,941   | 463,500   | 4      | 411,875   | 17     |
| 0.59      | 0.60      | (2)    | 0.59      | 0      |
| 0.53      | 0.60      | (12)   | 0.53      | 0      |

## FINANCIAL REVIEW OF A-ITRUST FOR THE THIRD QUARTER ENDED 31 DECEMBER 2012

#### 1(a)(i) Consolidated Income Statement and Distribution Statement

|   |      | FY12/13  | FY11/12  | YOY  | FY12/13  | FY11/12  | YOY   |
|---|------|----------|----------|------|----------|----------|-------|
|   | Note | 3Q       | 3Q       | Chge | YTD      | YTD      | Chge  |
|   |      | S\$'000  | S\$'000  | %    | S\$'000  | S\$'000  | %     |
| Gross Rent  |      | 18,519   | 18,010   | 3    | 55,564   | 53,709   | 3     |
| Amenities   |      | 504      | 625      | (19) | 1,547    | 1,834    | (16)  |
| Fit Out Rental  |      | 425      | 610      | (30) | 1,487    | 2,076    | (28)  |
| Operations and Maintenance  |      | 10,996   | 10,244   | 7    | 33,147   | 31,826   | 4     |
| Car Park & other income   |      | 1,296    | 1,145    | 13   | 3,893    | 3,805    | 2     |
| Total Property Income   |      | 31,740   | 30,634   | 4    | 95,638   | 93,250   | 3     |
| Operations and Maintenance  |      | (2,591)  | (2,446)  | 6    | (7,279)  | (6,708)  | 9     |
| Property Taxes  |      | (679)    | (703)    | (3)  | (2,038)  | (2,217)  | (8)   |
| Property Management Fees  |      | (1,680)  | (1,588)  | 6    | (5,185)  | (4,828)  | 7     |
| Utilities Expenses  |      | (6,425)  | (6,946)  | (7)  | (20,527) | (21,940) | (6)   |
| Other Operating Expenses  | (1)  | (1,734)  | (1,491)  | 16   | (5,147)  | (3,916)  | 31    |
| Total Property Expenses   |      | (13,109) | (13,174) | 0    | (40,176) | (39,609) | (1)   |
| Net Property Income   |      | 18,631   | 17,460   | 7    | 55,462   | 53,641   | 3     |
| Trustee-Manager Fees  |      | (1,706)  | (1,705)  | 0    | (5,136)  | (5,341)  | (4)   |
| Trust Expenses  |      | (281)    | (265)    | 6    | (860)    | (739)    | 16    |
| Finance Costs   |      | (3,289)  | (3,799)  | (13) | (11,279) | (10,539) | 7     |
| Interest Income   |      | 1,000    | 876      | 14   | 2,663    | 3,144    | (15)  |
| Gain on financial derivatives – realised  | (2)  | 11,076   | 1,341    | 726  | 11,857   | 749      | 1,483 |
| Foreign exchange (loss)/gain - realised   | (3)  | (32,583) | 757      | N.M. | (32,907) | 1,567    | N.M.  |
| (Loss)/profit before change in<br>fair value of investment<br>properties, and unrealised<br>financial derivatives and<br>foreign exchange gain/(loss) |      | (7,152)  | 14,665   | N.M. | 19,800   | 42,482   | (53)  |
| Gain/(loss) on financial derivatives - unrealised   | (4)  | 1,453    | (97)     | N.M. | 635      | (1,600)  | N.M.  |
| Foreign exchange gain/(loss) - unrealised   | (5)  | 14,499   | (4,207)  | N.M. | 5,776    | (10,059) | N.M.  |
| Net change in fair value of<br>Investment Properties  | (6)  | 0        | 0        | N.M. | 0        | 18,067   | N.M.  |
| Profit Before Income Tax  |      | 8,800    | 10,361   | (15) | 26,211   | 48,890   | (46)  |
| Income Tax Expense  |      | (1,892)  | (3,209)  | (41) | (5,489)  | (8,569)  | (36)  |
| Net Profit  |      | 6,908    | 7,152    | (3)  | 20,722   | 40,321   | (49)  |
| Attributable to:  |      |          |          |      |          |          |       |
| Unitholders of the Trust  |      | 6,045    | 6,356    | (5)  | 18,354   | 36,528   | (50)  |
| Non-controlling interest  |      | 863      | 796      | 8    | 2,368    | 3,793    | (38)  |
| 3   |      | 6,908    | 7,152    | (3)  | 20,722   | 40,321   | (49)  |
|   |      | -,,,,,   | - ,      | (-)  | ,        |          | ( /   |

#### **Distribution Statement**

|   | Nata | FY12/13 | FY11/12 | YOY  | FY12/13 | FY11/12 | YOY  |
|---|------|---------|---------|------|---------|---------|------|
|   | Note | 3Q      | 3Q      | Chge | YTD     | YTD     | Chge |
|   |      | S\$'000 | S\$'000 | %    | S\$'000 | S\$'000 | %    |
| (Loss)/profit before change in fair<br>value of investment properties,<br>and unrealised financial<br>derivatives and foreign exchange<br>gain/(loss) |      | (7,152) | 14,665  | N.M. | 19,800  | 42,482  | (53) |
| Income tax expense - current  |      | (2,355) | (3,293) | (28) | (9,031) | (8,436) | 7    |
| Trustee-Manager fees paid in units  | (7)  | 833     | 832     | 0    | 2,509   | 2,607   | (4)  |
| Depreciation  |      | 31      | 26      | 15   | 83      | 128     | (36) |
| Amortisation of marketing commission  |      | 71      | 185     | (62) | 279     | 657     | (58) |
| Realised loss on settlement of loans  |      | 21,584  | 0       | N.M. | 21,584  | 0       | N.M. |
| Non-controlling interest  |      | (841)   | (810)   | 4    | (2,429) | (2,586) | (6)  |
| Distribution adjustments  |      | 19,323  | (3,060) | N.M. | 12,995  | (7,630) | N.M. |
| Income available for distribution   |      | 12,171  | 11,605  | 5    | 32,795  | 34,852  | (6)  |
| 10% retention   | (8)  | (1,217) | 0       | N.M  | (3,280) | 0       | N.M  |
| Income to be distributed  |      | 10,954  | 11,605  | (6)  | 29,515  | 34,852  | (15) |
| DPU (Income available for distribution) (Singapore cents)   |      | 1.34    | 1.50    | (11) | 4.01    | 4.54    | (12) |
| DPU (Income to be distributed) (Singapore cents)  |      | 1.21    | 1.50    | (19) | 3.61    | 4.54    | (21) |

#### **Notes**

- (1) Other operating expenses include general management fees, depreciation, advertising and promotion expenses, and professional fees. Depreciation has no impact on distribution.
- (2) The financial derivatives include foreign exchange forward contracts entered into to hedge income to be repatriated from India to Singapore. Gains or losses are realised when the contracts are settled, normally in May and November, when earnings are repatriated from India to Singapore for distribution to unitholders.
  - In addition, in 3Q FY12/13, in conjunction with the prepayment of the S\$65 million HSBC loan ("HSBC Loan") and Citibank Loan (collectively "Paid Loans"), cross currency swap (to hedge the SGD exposure of HSBC Loan) and interest rate swap (to swap interest rate of Citibank Loan from floating to fixed) were pre-terminated and net realised gains were recognised in the income statement accordingly.
- (3) The functional currency for the Trust is INR. Realised foreign exchange gains or losses arise from payables and bank transactions not denominated in INR. In 3Q FY12/13, due to the settlement of Paid Loans and MTN upon maturity, net exchange losses realised were taken to income statement.
- (4) This relates to the fair value change on re-measurement of cross currency swap and forward foreign exchange contracts, in accordance with Financial Reporting Standards ("FRS") 39.
- (5) This relates mainly to revaluation of the loans denominated in SGD in accordance with FRS 21.
- (6) The S\$18.1 million increase in fair value of Investment Properties in YTD FY11/12 was related to development gains that arose when Voyager was completed in 1Q FY11/12.
- (7) The Trustee-Manager has elected to receive 50% of its base fee and performance fee in units, and 50% in cash.
- (8) 10% of the income available for distribution was retained from FY12/13 to provide a-iTrust with greater flexibility in growing the Trust.

## 1(a)(ii) Statement of Comprehensive Income

|   | 3Q FY12/13<br>S\$'000 | 3Q FY11/12<br>S\$'000 | YTD FY12/13<br>S\$'000 | YTD FY11/12<br>S\$'000 |
|---|-----------------------|-----------------------|------------------------|------------------------|
| Profit for the period   | 6,908                 | 7,152                 | 20,722                 | 40,321                 |
| Cash flow hedges - Fair value loss  | 2,998                 | 7,086                 | (1,156)                | 1,167                  |
| Translation differences arising from the conversion of functional currency into presentation currency | (24,296)              | (23,688)              | (70,625)               | (69,846)               |
| Total comprehensive income/loss for the period  | (14,390)              | (9,450)               | (51,059)               | (28,358)               |
| Total comprehensive income/loss attributable to:  |                       |                       |                        |                        |
| Unitholders of the Trust  | (13,712)              | (8,677)               | (48,222)               | (27,564)               |
| Non-controlling interests   | (678)                 | (733)                 | (2,837)                | (794)                  |
|   | (14,390)              | (9,450)               | (51,059)               | (28,358)               |

# 1(b)(i) Balance Sheets (Group)<sup>5</sup>

| ASSETS   Current assets   Cash and cash equivalents   60,563   65,304   1,315   1,261   260   1,315   260   1,261   260   1,261   260   1,261   260   1,261   260   1,261   2,976   12,567   1 |
|--|
| Current assets           Cash and cash equivalents         60,563         65,304           Inventories         940         1,315           Other assets         1,261         260           Trade and other receivables         19,942         21,341           Current income tax recoverable         12,976         12,567           Total current assets         95,682         100,787           Non-current assets           Other assets         8,512         10,276           Trade and other receivables         5,226         2,569           Equipment         552         628           Investment properties under construction         (1)         20,131         930           Investment properties under construction         (1)         20,131         930           Investment properties         (2)         800,118         917,675           Goodwill         16,916         19,135           Derivative financial instruments         (3)         7,247         11,158           Total non-current assets         954,384         1,063,158           LIABILITIES         Current liabilities         35,658         57,587           Borrowings         (4)         0         59,924  |
| Cash and cash equivalents         60,563         65,304           Inventories         940         1,315           Other assets         1,261         260           Trade and other receivables         19,942         21,341           Current income tax recoverable         12,976         12,567           Total current assets         95,682         100,787           Non-current assets           Other assets         8,512         10,276           Trade and other receivables         5,226         2,569           Equipment         552         628           Investment properties under construction         (1)         20,131         930           Investment properties under construction         (1)         20,131         930           Investment properties         (2)         800,118         917,675           Goodwill         16,916         19,135           Derivative financial instruments         (3)         7,247         11,158           Total assets         954,384         1,063,158           LIABILITIES         10         59,924           Current liabilities         35,658         57,587           Borrowings         (4)         0         59,924   |
| Numertories  |
| Other assets         1,261         260           Trade and other receivables         19,942         21,341           Current income tax recoverable         12,976         12,567           Total current assets         95,682         100,787           Non-current assets           Other assets         8,512         10,276           Trade and other receivables         5,226         2,569           Equipment         552         628           Investment properties under construction         (1)         20,131         930           Investment properties under construction         (1)         20,131         930           Investment properties         (2)         800,118         917,675           Goodwill         16,916         19,135           Derivative financial instruments         (3)         7,247         11,158           Total assets         954,384         1,063,158           LIABILITIES         Current liabilities         35,658         57,587           Borrowings         (4)         0         59,924           Derivative financial instruments         (3)         28         22           Total current liabilities         35,686         117,533           Non-c   |
| Trade and other receivables         19,942         21,341           Current income tax recoverable         12,976         12,567           Total current assets         95,682         100,787           Non-current assets           Other assets         8,512         10,276           Trade and other receivables         5,226         2,569           Equipment         552         628           Investment properties under construction         (1)         20,131         930           Investment properties         (2)         800,118         917,675           Goodwill         16,916         19,135           Derivative financial instruments         (3)         7,247         11,158           Total assets         954,384         1,063,158           LIABILITIES         Strade and other payables         35,658         57,587           Borrowings         (4)         0         59,924           Derivative financial instruments         (3)         28         22           Total current liabilities         35,686         117,533           Non-current liabilities         35,686         117,533           Non-current liabilities         42,117         32,083           Borrowings  |
| Current income tax recoverable         12,976         12,567           Total current assets         95,682         100,787           Non-current assets         8,512         10,276           Other assets         8,512         10,276           Trade and other receivables         5,226         2,569           Equipment         552         628           Investment properties under construction         (1)         20,131         930           Investment properties         (2)         800,118         917,675           Goodwill         16,916         19,135           Derivative financial instruments         (3)         7,247         11,158           Total non-current assets         954,384         1,063,158           LIABILITIES         2         2         2         2           Current liabilities         35,658         57,587         57,587           Borrowings         (4)         0         59,924           Derivative financial instruments         (3)         28         22           Total current liabilities         35,686         117,533           Non-current liabilities         42,117         32,083           Borrowings         (4)         164,250         189,1   |
| Non-current assets         95,682         100,787           Non-current assets         State of the control of   |
| Non-current assets           Other assets         8,512         10,276           Trade and other receivables         5,226         2,569           Equipment         552         628           Investment properties under construction         (1)         20,131         930           Investment properties         (2)         800,118         917,675           Goodwill         16,916         19,135           Derivative financial instruments         (3)         7,247         11,158           Total non-current assets         858,702         962,371           Total assets         954,384         1,063,158           LIABILITIES         Strade and other payables         35,658         57,587           Borrowings         (4)         0         59,924           Derivative financial instruments         (3)         28         22           Total current liabilities         35,686         117,533           Non-current liabilities         35,686         117,533           Non-current liabilities         0         1,220           Trade and other payables         42,117         32,083           Borrowings         (4)         164,250         189,139           Derivative financia   |
| Other assets       8,512       10,276         Trade and other receivables       5,226       2,569         Equipment       552       628         Investment properties under construction       (1)       20,131       930         Investment properties       (2)       800,118       917,675         Goodwill       16,916       19,135         Derivative financial instruments       (3)       7,247       11,158         Total non-current assets       858,702       962,371         Total assets         LIABILITIES         Current liabilities       35,658       57,587         Borrowings       (4)       0       59,924         Derivative financial instruments       (3)       28       22         Total current liabilities       35,686       117,533         Non-current liabilities       42,117       32,083         Trade and other payables       42,117       32,083         Borrowings       (4)       164,250       189,139         Derivative financial instruments       0       1,220         Deferred income tax liabilities       116,215       135,499  |
| Trade and other receivables         5,226         2,569           Equipment         552         628           Investment properties under construction         (1)         20,131         930           Investment properties         (2)         800,118         917,675           Goodwill         16,916         19,135           Derivative financial instruments         (3)         7,247         11,158           Total non-current assets         954,384         1,063,158           LIABILITIES         Current liabilities         57,587           Trade and other payables         35,658         57,587           Borrowings         (4)         0         59,924           Derivative financial instruments         (3)         28         22           Total current liabilities         35,686         117,533           Non-current liabilities         42,117         32,083           Trade and other payables         42,117         32,083           Borrowings         (4)         164,250         189,139           Derivative financial instruments         0         1,220           Deferred income tax liabilities         116,215         135,499   |
| Equipment  |
| Investment properties under construction   1   |
| Investment properties   (2)   800,118   917,675   Goodwill   16,916   19,135   |
| Goodwill Derivative financial instruments         (3)         16,916 7,247 11,158         19,135 7,247 11,158           Total non-current assets         858,702 962,371         962,371           Total assets         954,384 1,063,158           LIABILITIES Current liabilities         7,247 2,247 2,247         1,063,158           Trade and other payables         35,658 57,587         57,587           Borrowings         (4)         0         59,924           Derivative financial instruments         (3)         28 22         22           Total current liabilities         35,686 117,533         117,533           Non-current liabilities         42,117 32,083         32,083           Borrowings         (4)         164,250 189,139         189,139           Derivative financial instruments         0         1,220           Deferred income tax liabilities         116,215 135,499  |
| Derivative financial instruments         (3)         7,247         11,158           Total non-current assets         858,702         962,371           Total assets         954,384         1,063,158           LIABILITIES         Current liabilities         7,587           Trade and other payables         35,658         57,587           Borrowings         (4)         0         59,924           Derivative financial instruments         (3)         28         22           Total current liabilities         35,686         117,533           Non-current liabilities         42,117         32,083           Borrowings         (4)         164,250         189,139           Derivative financial instruments         0         1,220           Deferred income tax liabilities         116,215         135,499   |
| Total non-current assets         858,702         962,371           Total assets         954,384         1,063,158           LIABILITIES         Current liabilities           Trade and other payables         35,658         57,587           Borrowings         (4)         0         59,924           Derivative financial instruments         (3)         28         22           Total current liabilities         35,686         117,533           Non-current liabilities         42,117         32,083           Borrowings         (4)         164,250         189,139           Derivative financial instruments         0         1,220           Deferred income tax liabilities         116,215         135,499   |
| Total assets         954,384         1,063,158           LIABILITIES         Current liabilities           Trade and other payables         35,658         57,587           Borrowings         (4)         0         59,924           Derivative financial instruments         (3)         28         22           Total current liabilities         35,686         117,533           Non-current liabilities         42,117         32,083           Borrowings         (4)         164,250         189,139           Derivative financial instruments         0         1,220           Deferred income tax liabilities         116,215         135,499  |
| LIABILITIES         Current liabilities       35,658       57,587         Trade and other payables       (4)       0       59,924         Derivative financial instruments       (3)       28       22         Total current liabilities       35,686       117,533         Non-current liabilities       42,117       32,083         Borrowings       (4)       164,250       189,139         Derivative financial instruments       0       1,220         Deferred income tax liabilities       116,215       135,499  |
| Current liabilities         Trade and other payables       35,658       57,587         Borrowings       (4)       0       59,924         Derivative financial instruments       (3)       28       22         Total current liabilities       35,686       117,533         Non-current liabilities       42,117       32,083         Borrowings       (4)       164,250       189,139         Derivative financial instruments       0       1,220         Deferred income tax liabilities       116,215       135,499   |
| Current liabilities         Trade and other payables       35,658       57,587         Borrowings       (4)       0       59,924         Derivative financial instruments       (3)       28       22         Total current liabilities       35,686       117,533         Non-current liabilities       42,117       32,083         Borrowings       (4)       164,250       189,139         Derivative financial instruments       0       1,220         Deferred income tax liabilities       116,215       135,499   |
| Trade and other payables       35,658       57,587         Borrowings       (4)       0       59,924         Derivative financial instruments       (3)       28       22         Total current liabilities       35,686       117,533         Non-current liabilities       42,117       32,083         Borrowings       (4)       164,250       189,139         Derivative financial instruments       0       1,220         Deferred income tax liabilities       116,215       135,499   |
| Borrowings       (4)       0       59,924         Derivative financial instruments       (3)       28       22         Total current liabilities       35,686       117,533         Non-current liabilities       42,117       32,083         Borrowings       (4)       164,250       189,139         Derivative financial instruments       0       1,220         Deferred income tax liabilities       116,215       135,499  |
| Derivative financial instruments         (3)         28         22           Total current liabilities         35,686         117,533           Non-current liabilities         42,117         32,083           Borrowings         (4)         164,250         189,139           Derivative financial instruments         0         1,220           Deferred income tax liabilities         116,215         135,499  |
| Non-current liabilities         35,686         117,533           Non-current liabilities         42,117         32,083           Trade and other payables         42,117         32,083           Borrowings         (4)         164,250         189,139           Derivative financial instruments         0         1,220           Deferred income tax liabilities         116,215         135,499  |
| Non-current liabilities           Trade and other payables         42,117         32,083           Borrowings         (4)         164,250         189,139           Derivative financial instruments         0         1,220           Deferred income tax liabilities         116,215         135,499   |
| Trade and other payables       42,117       32,083         Borrowings       (4)       164,250       189,139         Derivative financial instruments       0       1,220         Deferred income tax liabilities       116,215       135,499   |
| Borrowings       (4)       164,250       189,139         Derivative financial instruments       0       1,220         Deferred income tax liabilities       116,215       135,499  |
| Derivative financial instruments  0 1,220  Deferred income tax liabilities  116,215  135,499   |
| Derivative financial instruments 0 1,220 Deferred income tax liabilities 116,215 135,499   |
|  |
| Total non-current liabilities 222 E92 257 044  |
| 10ta 110t1-current naphilites  |
| <b>Total liabilities 358,268</b> 475,474   |
| NET ASSETS 596,116 587,684   |
| 307,004  |
| UNITHOLDERS' FUNDS   |
| Units in issue (5) <b>699,285</b> 597,681  |
| Foreign currency translation reserve (329,863) (264,443)   |
| Hedging reserve (467) 689  |
| Other reserves (6) <b>52,406</b> 43,830  |
| Retained earnings <b>136,635</b> 168,970   |
| Net assets attributable to unitholders 557,996 546,727   |
| Non-controlling interests 38,120 40,957  |
| <b>596,116</b> 587,684   |

 $^{\rm 5}\,$  Ascendas India Trust and its subsidiaries.

#### **Notes**

- (1) The increase in 'investment properties under construction' reflected (i) the transfer of land value from 'investment properties', and (ii) construction cost incurred to-date for the second multitenanted building within ITPB's Special Economic Zone (the "Aviator").
- (2) The decrease in 'investment properties' was due to (i) translation loss of S\$106 million as the SGD had appreciated by 13% against the INR from 31 March 2012, and (ii) transfer of Aviator's land cost to 'investment properties under construction'.
- (3) Movements in derivative financial instruments (assets and liabilities) relate to fair value changes arising from the re-measurement of cross currency swaps, interest rate swaps, and forward foreign exchange contracts.
- (4) Total borrowings were S\$164 million. During the quarter, (i) S\$25 million Citibank Loan due in May 2013 was prepaid in October 2012, (ii) S\$65 million HSBC Loan due in April 2014 was prepaid in October 2012, (iii) S\$60 million MTN was repaid on maturity in November 2012, and (iv) S\$65 million MTN was issued in October 2012.
- (5) 139,000,000 new units were issued on 9 October 2012 as a result of the Private Placement. Part of the net proceeds was used to prepay Citibank Loan and repay MTN on maturity.
- (6) Increase in other reserves was due to profit being transferred to the statutory reserves of the Indian subsidiary companies under Indian regulatory provisions.

#### 1(b)(ii) Gross Borrowings (Group)

|                             | 31 December 2012<br>S\$'000 | 31 March 2012<br>S\$'000 |
|-----------------------------|-----------------------------|--------------------------|
| Current                     |                             |                          |
| Unsecured medium term notes | 0                           | 59,924                   |
|                             | 0                           | 59,924                   |
| Non-current                 |                             |                          |
| Secured bank loans          | 24,810                      | 49,608                   |
| Unsecured bank loans        | 49,832                      | 114,640                  |
| Unsecured medium term notes | 89,608                      | 24,891                   |
|                             | 164,250                     | 189,139                  |
|                             | 164,250                     | 249,063                  |

As at 31 December 2012, the SGD bank loan was secured by a pledge over the total issued share capital of Ascendas Property Fund (India) Pte Ltd and a negative pledge over the shares of the subsidiary companies.

## 1(b)(iii) Balance Sheets (a-iTrust)

|  | 31 December 2012<br>S\$'000 | 31 March 2012<br>S\$'000 |
|--|-----------------------------|--------------------------|
| ASSETS                                 |                             |                          |
| Current assets                         |                             |                          |
| Cash and cash equivalents              | 13,441                      | 11,037                   |
| Other assets                           | 15                          | 31                       |
| Trade and other receivables            | 2,141                       | 4,188                    |
| Loan to a subsidiary company           | 365,683                     | 443,865                  |
| Total current assets                   | 381,280                     | 459,121                  |
| Non-current assets                     |                             |                          |
| Investment in subsidiary companies     | 11,382                      | 12,875                   |
| Derivative financial instruments       | 7,247                       | 11,158                   |
| Total non-current assets               | 18,629                      | 24,033                   |
| Total assets                           | 399,909                     | 483,154                  |
| LIABILITIES                            |                             |                          |
| Current liabilities                    |                             |                          |
| Trade and other payables               | 5,173                       | 9,626                    |
| Borrowings                             | 0                           | 59,924                   |
| Derivative financial instruments       | 28                          | 22                       |
| Total current liabilities              | 5,201                       | 69,572                   |
| Non-current liabilities                |                             |                          |
| Borrowings                             | 164,250                     | 189,139                  |
| Derivative financial instruments       | 0                           | 1,220                    |
| Total non-current liabilities          | 164,250                     | 190,359                  |
| Total liabilities                      | 169,451                     | 259,931                  |
| NET ASSETS                             | 230,458                     | 223,223                  |
| UNITHOLDERS' FUNDS                     |                             |                          |
| Units in issue                         | 699,285                     | 597,681                  |
| Foreign currency translation reserve   | (196,200)                   | (169,521)                |
| Hedging reserve                        | (467)                       | 689                      |
| Retained earnings                      | (272,160)                   | (205,626)                |
| Net assets attributable to unitholders | 230,458                     | 223,223                  |

## 1(c) Consolidated Statement of Cash Flows

|  | 3Q FY12/13<br>S\$'000 | 3Q FY11/12<br>S\$'000        | YTD FY12/13<br>S\$'000 | YTD FY11/12<br>S\$'000 |
|--|-----------------------|------------------------------|------------------------|------------------------|
| Cash flows from operating activities Net profit                      | 6,908                 | 7,152                        | 20,722                 | 40,321                 |
| Adjustments for:   |                       |                              |                        |                        |
| Income tax   | 1,892                 | 3,209                        | 5.489                  | 8.569                  |
| Depreciation of equipment  | 31                    | 26                           | 83                     | 128                    |
| Interest income  | (1,000)               | (876)                        | (2,663)                | (3,144)                |
| Finance cost   | 3,289                 | 3,799                        | 11,279                 | 10,539                 |
| Equipment written off Investment properties written off              | 0                     | 0<br>0                       | 1<br>10                | 0<br>0                 |
| Investment properties written of                                     | 0                     | 0                            | 229                    | 0                      |
| Unrealised (gain)/loss on derivative financial instruments           | (1,453)               | 96                           | (635)                  | 1,599                  |
| Fair value gain on investment properties                             | 0                     | 0                            | 0                      | (18,067)               |
| Allowance for doubtful receivables                                   | 546                   | 121                          | 1,181                  | 126                    |
| Trustee-Manager's fees payable in units                              | 833                   | 832                          | 2,509                  | 2,607                  |
| Unrealised exchange (gain)/loss<br>Realised exchange loss – Non-cash | (14,499)<br>32,921    | 4,208<br>0                   | (5,776)<br>32,921      | 10,059<br>0            |
| Currency realignment   | (459)                 | (2,527)                      | 228                    | (4,611)                |
| Operating cash flow before working capital changes                   | 29,009                | 16,040                       | 65,578                 | 48,126                 |
|  | 20,000                | . 0,0 .0                     | 00,010                 | 10,120                 |
| Changes in operating assets and liabilities                          | •                     | 0                            | 200                    | (0.4)                  |
| Inventories Other assets   | 9<br>197              | 0<br>361                     | 223<br>(459)           | (64)<br>(753)          |
| Trade and other receivables  | 1,086                 | (2,648)                      | (4,966)                | (7,544)                |
| Trade and other payables   | (854)                 | 3,278                        | 2,452                  | 7,034                  |
| Cash generated from operations                                       | 29,447                | 17,031                       | 62,828                 | 46,799                 |
| Interest received  | 926                   | 1,034                        | 2,435                  | 2,781                  |
| Income tax paid (net)  | (3,793)               | (2,954)                      | (10,994)               | (6,561)                |
| Net cash generated from operating activities                         | 26,580                | 15,111                       | 54,269                 | 43,019                 |
| Cash flows from investing activities                                 |                       |                              |                        |                        |
| Purchase of equipment  | (75)                  | (16)                         | (77)                   | (79)                   |
| Additions to investment properties under                             | (2,715)               | 2,643                        | (5,243)                | (3,848)                |
| construction Additions to investment properties                      | (991)                 | (2,059)                      | (3,381)                | (2,782)                |
| Net cash (used in)/generated from investing                          | (3,781)               | <u>(2,000)</u><br><b>568</b> | (8,701)                | (6,709)                |
| activities   |                       |                              |                        | (0,1 00)               |
| Cash flows from financing activities                                 |                       |                              |                        |                        |
| Repayment of borrowings  | (150,000)             | (23,634)                     | (150,000)              | (52,464)               |
| Distribution to unitholders  | (19,314)              | (23,374)                     | (42,113)               | (48,045)               |
| Interest paid  | (7,054)               | (5,644)                      | (14,002)               | (10,488)               |
| Proceeds from borrowings   | 0                     | 0                            | 0                      | 64,805                 |
| Proceeds from medium term notes                                      | 64,675                | 24,875                       | 64,675                 | 24,875                 |
| Proceeds from issue of new units                                     | 98,706                | 0                            | 98,706                 | 0 (04.047)             |
| Net cash used in financing activities                                | (12,987)              | (27,777)                     | (42,734)               | (21,317)               |
| Net increase/(decrease) in cash and cash equivalents                 | 9,812                 | (12,098)                     | 2,834                  | 14,993                 |
| Cash and cash equivalents at beginning of financial period           | 53,101                | 64,506                       | 65,304                 | 40,293                 |
| Effects of exchange rate changes on cash and cash equivalents        | (2,350)               | (1,439)                      | (7,575)                | (4,317)                |
| Cash and cash equivalents at end of financial period                 | 60,563                | 50,969                       | 60,563                 | 50,969                 |

## 1(d)(i) Consolidated Statement of Changes in Unitholders' Funds (Group)

|                              | < At           | tributable to                                 | unitholders        | s of the Tru   | ıst>                 |                                  |          |
|------------------------------|----------------|---|--------------------|----------------|----------------------|----------------------------------|----------|
|                              | Units on issue | Foreign<br>currency<br>translation<br>reserve | Hedging<br>reserve | Other reserves | Retained<br>earnings | Non-<br>controlling<br>interests | Total    |
|                              | S\$'000        | S\$'000                                       | S\$'000            | S\$'000        | S\$'000              | S\$'000                          | S\$'000  |
|                              |                |   |                    |                |                      |                                  |          |
| 2012                         |                |   |                    |                |                      |                                  |          |
| Balance at 1 April 2012      | 597,681        | (264,443)                                     | 689                | 43,830         | 168,970              | 40,957                           | 587,684  |
| Total comprehensive          |                |   |                    |                |                      |                                  |          |
| (loss)/income for the period | 0              | (42,665)                                      | (4,154)            | 0              | 12,309               | (2,159)                          | (36,669) |
| Transfer to other reserves   | 0              | 0   | 0                  | 5,106          | (5,106)              | 0                                | 0        |
| Issue of new units           | 2,408          | 0   | 0                  | 0              | 0                    | 0                                | 2,408    |
| Distribution to unitholders  | 0              | 0   | 0                  | 0              | (22,799)             | 0                                | (22,799) |
| Balance at 30 September 2012 | 600,089        | (307,108)                                     | (3,465)            | 48,936         | 153,374              | 38,798                           | 530,624  |
|                              |                |   |                    |                |                      |                                  |          |
| Total comprehensive          |                |   |                    |                |                      |                                  |          |
| (loss)/income for the period | 0              | (22,755)                                      | 2,998              | 0              | 6,045                | (678)                            | (14,390) |
| Transfer to other reserves   | 0              | 0   | 0                  | 3,470          | (3,470)              | 0                                | 0        |
| Issue of new units           | 99,196         | 0   | 0                  | 0              | 0                    | 0                                | 99,196   |
| Distribution to unitholders  | 0              | 0   | 0                  | 0              | (19,314)             | 0                                | (19,314) |
| Balance at 31 December 2012  | 699,285        | (329,863)                                     | (467)              | 52,406         | 136,635              | 38,120                           | 596,116  |
|                              |                |   |                    |                |                      |                                  |          |
| 2011                         |                |   |                    |                |                      |                                  |          |
| Balance at 1 April 2011      | 594,208        | (198,887)                                     | (687)              | 30,514         | 183,940              | 40,799                           | 649,887  |
| Total comprehensive          |                |   |                    |                |                      |                                  |          |
| (loss)/income for the period | 0              | (43,140)                                      | (5,919)            | 0              | 30,172               | (21)                             | (18,908) |
| Transfer to other reserves   | 0              | 0   | 0                  | 9,436          | (9,436)              | 0                                | 0        |
| Issue of new units           | 2,417          | 0   | 0                  | 0              | 0                    | 0                                | 2,417    |
| Distribution to unitholders  | 0              | 0   | 0                  | 0              | (24,671)             | 0                                | (24,671) |
|                              |                | (2.42.22)                                     | ( )                |                |                      |                                  |          |
| Balance at 30 September 2011 | 596,625        | (242,027)                                     | (6,606)            | 39,950         | 180,005              | 40,778                           | 608,725  |
| Total comprehensive          |                |   |                    |                |                      |                                  |          |
| (loss)/income for the period | 0              | (22,119)                                      | 7,086              | 0              | 6,356                | (773)                            | (9,450)  |
| Transfer to other reserves   | 0              | 0   | 0                  | 2,875          | (2,875)              | 0                                | 0        |
| Issue of new units           | 548            | 0   | 0                  | 0              | 0                    | 0                                | 548      |
| Distribution to unitholders  | 0              | 0   | 0                  | 0              | (23,374)             | 0                                | (23,374) |
| Balance at 31 December 2011  | 507 172        | (264 146)                                     | 400                | 42 02F         | 160 112              | 40 00F                           | 576 440  |
| Daiance at 31 December 2011  | 597,173        | (264,146)                                     | 480                | 42,825         | 160,112              | 40,005                           | 576,449  |

## 1(d)(ii) Statement of Changes in Unitholders' Funds (a-iTrust)

|   | > Foreign Currency           |   |                               |                                 | >                |
|---|------------------------------|---|-------------------------------|---------------------------------|------------------|
|   | Units on<br>issue<br>S\$'000 | currency<br>translation<br>reserve<br>S\$'000 | Hedging<br>reserve<br>S\$'000 | Retained<br>earnings<br>S\$'000 | Total<br>S\$'000 |
| 2012                                    |                              |   |                               |                                 |                  |
| Balance at 1 April 2012                 | 597,681                      | (169,521)                                     | 689                           | (205,626)                       | 223,223          |
| Total comprehensive loss for the period | 0                            | (17,062)                                      | (4,154)                       | (16,094)                        | (37,310)         |
| Issue of new units                      | 2,408                        | (17,002)                                      | (4,134)                       | (10,094)                        | 2,408            |
| Distribution to unitholders             | 2,400                        | 0   | 0                             | (22,799)                        | (22,799)         |
| Balance at 30 September 2012            | 600,089                      | (186,583)                                     | (3,465)                       | (244,519)                       | 165,522          |
| Total comprehensive                     |                              |   |                               |                                 |                  |
| (loss)/income for the period            | 0                            | (9,617)                                       | 2,998                         | (8,327)                         | (14,946)         |
| Issue of new units                      | 99,196                       | 0   | 0                             | 0                               | 99,196           |
| Distribution to unitholders             | 0                            | 0   | 0                             | (19,314)                        | (19,314)         |
| Balance at 31 December 2012             | 699,285                      | (196,200)                                     | (467)                         | (272,160)                       | 230,458          |
| 0044                                    |                              |   |                               |                                 |                  |
| 2011<br>Balance at 1 April 2011         | 594,208                      | (138,158)                                     | (687)                         | (133,275)                       | 322,088          |
| Total comprehensive loss for the        |                              |   |                               |                                 |                  |
| period                                  | 0                            | (21,060)                                      | (5,919)                       | (14,288)                        | (41,267)         |
| Issue of new units                      | 2,417                        | 0   | 0                             | 0                               | 2,417            |
| Distribution to unitholders             | 0                            | 0   | 0                             | (24,671)                        | (24,671)         |
| Balance at 30 September 2011            | 596,625                      | (159,218)                                     | (6,606)                       | (172,234)                       | 258,567          |
| Total comprehensive                     |                              |   |                               |                                 |                  |
| (loss)/income for the period            | 0                            | (10,220)                                      | 7,086                         | (5,804)                         | (8,938)          |
| Issue of new units                      | 548                          | 0   | 0                             | 0                               | 548              |
| Distribution to unitholders             | 0                            | 0   | 0                             | (23,374)                        | (23,374)         |
| Balance at 31 December 2011             | 597,173                      | (169,438)                                     | 480                           | (201,412)                       | 226,803          |

#### 1(d)(iii) Details of any changes in the units (a-iTrust)

|   | 31 December 2012               |                 | 31 December 2011               |            |  |
|---|--------------------------------|-----------------|--------------------------------|------------|--|
|   | Number of units (in thousands) | S\$'000         | Number of units (in thousands) | S\$'000    |  |
| Balance as at 1 April   | 769,590                        | 597,681         | 765,608                        | 594,208    |  |
| Issue of new units: - base fee paid in units                              | 1,906                          | 1,525           | 1,824                          | 1,634      |  |
| <ul><li>performance fee paid in units</li><li>private placement</li></ul> | 1,655<br>139,000               | 1,373<br>98,706 | 1,424<br>0                     | 1,331<br>0 |  |
| Balance as at 31 December   | 912,151                        | 699,285         | 768,856                        | 597,173    |  |

# Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice

The financial information as set out in paragraphs 1(a)(i) except for distribution statement, 1(a)(ii), 1(b)(ii), 1(b)(iii), 1(b)(iii), 1(c), 1(d)(ii), 1(d)(iii) and 7 of this announcement has been extracted from the interim financial report, which has been reviewed in accordance with Singapore Standard on Review Engagement 2410 Review of Interim Financial Information performed by the independent auditor of the Group.

# Where the figures have been audited, or reviewed, the auditors' report (including any qualifications or emphasis of matter)

The auditor's review report dated 22 January 2013 on the interim financial report of the Group for the period ended 31 December 2012 is enclosed in the Appendix.

# Whether the same accounting policies and methods of computation as in the issuer's most recently audited financial statements have been applied

The Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting period as compared with the audited financial statements for the financial year ended 31 March 2012.

# If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed as well as the reasons for, and the effect of, the change

Not applicable.

#### 6 Earnings per unit ("EPU") and DPU for the financial period (Group)

| FY12/13<br>3Q | FY11/12<br>3Q         | FY12/13  | FY11/12  |
|---------------|-----------------------|--|--|
| 899,874       | 768,661               | 814,535  | 767,766  |
| 0.67<br>1.34  | 0.83<br>1.50          | 2.25<br>4.01                                       | 4.76<br>4.54<br>4.54   |
|               | 3Q<br>899,874<br>0.67 | 3Q 3Q<br>899,874 768,661<br>0.67 0.83<br>1.34 1.50 | 3Q 3Q<br>899,874 768,661 814,535<br>0.67 0.83 2.25<br>1.34 1.50 4.01 |

Diluted EPU is the same as the basic EPU as there are no dilutive instruments in issue during the financial period.

#### 7 NAV backing per unit based on existing units in issue as at the end of the period

|  | 31 December 2012 | 31 March 2012 |
|--|------------------|---------------|
| Number of units on issue at end of period ('000) | 912,151          | 769,590       |
| NAV per unit of the Group (S\$)                  | 0.61             | 0.71          |
| NAV per unit of the Trust (S\$)                  | 0.25             | 0.29          |

#### 8 Review of performance

#### 8(a) Consolidated Income Statement and Distribution Statement (S\$'000)

#### 3Q FY12/13 vs 3Q FY11/12

**Total property income** for 3Q FY12/13 increased S\$1.1 million (4%) year-on-year to S\$31.7 million. In INR terms, total property income grew by 14%. The income growth was driven by higher income contribution from the completed buildings and aVance, but was moderated by unfavourable currency translation (the SGD strengthened by 10% against the INR over the same period last year).

**Total property expenses** for 3Q FY12/13 was marginally lower due to the appreciation of SGD. In INR terms, total property expenses rose by 10%, mainly due to the increase in portfolio size and allowance for doubtful receivables.

As a result, **net property income** for 3Q FY12/13 increased by S\$1.2 million (7%) to S\$18.6 million. In INR terms, 3Q FY12/13 net property income grew by 18% over the same period last year.

**Finance costs** decreased by S\$0.5 million (13%) as a result of the Paid Loans, which was offset by additional interest expense from loans taken to fund the acquisition of aVance.

**Interest income** increased S\$0.1 million (14%). In INR terms, interest income increased 26% because of higher cash balances compared to 3Q FY11/12.

Realised gain on financial derivatives in 3Q FY12/13 amounted to S\$11.1 million, compared with a gain of S\$1.3 million last year. The gain in 3Q FY12/13 arose from (i) S\$9.1 million from the termination of cross currency and interest rate contracts in relation to the settlement of Citibank and HSBC Loans, (ii) S\$2.2 million from the partial unwinding of S\$27.5 million cross currency swap in November 2012, and (iii) partially offset by the loss of S\$0.2 million from the settlement of forward contracts in November 2012. These amounts do not form part of distribution computation.

**Realised foreign exchange loss** in 3Q FY12/13 amounted to S\$32.6 million, compared with a gain of S\$0.8 million last year. The foreign exchange loss was attributed to the settlement of loans, payables and other banking transactions. The realised loss of S\$18.8 million and S\$14.1 million, from the settlement of Paid Loans and MTN in October 2012 and November 2012 respectively, do not form part of the distribution computation.

#### Unrealised changes in fair value with no impact on distribution:

- Unrealised gain on financial derivatives was S\$1.5 million, as against a loss of S\$0.1 million last year. The gain and loss arose from the marking to market of forward foreign exchange contracts (in accordance with FRS 39).
- Unrealised foreign exchange gain was S\$14.5 million, as against loss of S\$4.2 million last year. The unrealised gain relates to the revaluation of the Trust's loans denominated in SGD (in accordance with FRS21). The cumulative unrealised loss of S\$20 million in relation to the revaluation of the MTN and the Citibank Loan was reclassified to exchange loss realised on settlement. These amounts do not have any impact on the distribution computation. In addition, the SGD had weakened by 4% against the INR between 30 September 2012 and 31 December 2012, contributing to the unrealised loss.

**Income tax expense** at S\$1.9 million was lower by S\$1.3 million (41%) primarily due to lower dividend distribution tax expense and deferred tax liability. A provision for S\$1.0 million of dividend distribution tax was made in 3Q FY11/12 due to the larger quantum of dividend income that was repatriated from India to Singapore. No such provision was made in 3Q FY12/13.

Consequently, 3Q FY12/13 **net profit** was S\$6.9 million, as against net profit of S\$7.2 million in the same period last year.

Unitholders' distribution is derived primarily from the cash flow generated from operations, net of tax and non-controlling interests. Hence, unitholders' distribution may not correspond with net profit, which includes non-cash accounting entries such as depreciation and unrealised changes in fair value, which must be accounted for in accordance with the applicable accounting standards. To arrive at unitholders' distribution, profit before change in fair value of investment properties, and unrealised financial derivatives and foreign exchange gain/loss are adjusted to remove primarily non-cash accounting entries as set out under distribution adjustments.

- Loss before change in fair value of investment properties, and unrealised financial derivatives and foreign exchange gain/loss was S\$7.2 million as against a profit of S\$14.7 million last year. The loss in current quarter was mainly due to the net realised loss from settlement of loans, which do not have any impact on the distribution computation.
- As a result, income available for distribution for 3Q FY12/13 was S\$12.2 million, an increase
  of S\$0.6 million (5%). In INR terms, income available for distribution increased by 16%. Post
  retaining 10% of income available for distribution, income to be distributed was S\$10.9
  million.

#### YTD FY12/13 vs YTD FY11/12

**Total property income** for YTD FY12/13 at S\$95.6 million was S\$2.4 million (3%) higher than that of YTD FY11/12. In INR terms, total property income was up by 18%, mainly as a result of income contribution from the acquired and completed buildings.

**Total property expenses** increased by S\$0.6 million (1%) to S\$40.2 million as the appreciation of SGD muted the effects of cost increases. In INR terms, total property expenses were up by 17%, mainly because of the increase in portfolio size and a hike in fuel costs.

As a result, **net property income** for YTD FY12/13 increased by S\$1.8 million (3%) to S\$55.5 million. In INR terms, YTD FY12/13 net property income grew by 19%.

**Finance costs** increased by S\$0.7 million (7%) due to additional interest expense on loans taken to fund the acquisition of aVance.

**Interest income** decreased S\$0.5 million (15%). In INR terms, interest income declined 2% because of lower cash balances compared to the preceding year.

Realised gain on financial derivatives in YTD FY12/13 amounted to S\$11.9 million, compared with a gain of S\$0.8 million last year. The gain in FY12/13 arose from (i) S\$9.1 million from the termination of cross currency and interest rate contracts in relation to the settlement of Citibank and HSBC term loans, (ii) S\$2.2 million from the partial unwinding of S\$27.5 million cross currency swap in November 2012, and (iii) S\$0.6 million from the settlement of forward contracts in May and November 2012. These amounts do not have any impact on the distribution computation.

**Realised foreign exchange loss** in YTD FY12/13 amounted to S\$32.9 million, compared with a gain of S\$1.6 million last year. The foreign exchange loss was attributed to the settlement of loans, payables and other banking transactions. The realised loss of S\$18.8 million and S\$14.1 million, which arose from the settlement of loans and MTN in October 2012 and November 2012 respectively, do not have any impact on the distribution computation.

#### Unrealised changes in fair value with no impact on distribution:

- Unrealised gain on financial derivative was S\$0.6 million, as against a loss of S\$1.6 million last year. The unrealised gain and loss relates to the marking to market of cross currency swaps and forward foreign exchange contracts (in accordance with FRS 39).
- Unrealised foreign exchange gain was S\$5.8 million, as against a loss of S\$10.1 million last year. The unrealised gain relates to the revaluation of the Trust's SGD denominated loans due to the strengthening of the SGD against INR (in accordance with FRS21). The cumulative unrealised loss of S\$13.2 million in relation to the revaluation of MTN and Citibank Loan was reclassified to exchange loss realised upon settlement. These amounts were added back in the distribution computation.

No fair value gains on investment properties were recorded in YTD FY12/13. S\$18.1 million of revaluation gains were recorded last year as Voyager (the development project in ITPB's Special Economic Zone) was revalued on completion in June 2011.

**Income tax expense** at S\$5.5 million was lower by S\$3.1 million (36%) primarily due to lower deferred tax liability, offset by higher dividend distribution tax. Dividend distribution tax expense increased in YTD FY12/13 due to the larger quantum of dividend income (in INR) that was

repatriated from India to Singapore. The lower deferred tax liability in the previous year was due to the recognition of Minimum Alternate Tax credit that could be set off against future tax liability. Deferred tax liability has no impact on distribution.

Consequently, YTD FY12/13 **net profit** was S\$20.7 million, as against net profit of S\$40.3 million in the same period last year.

Unitholders' distribution is derived primarily from the cash flow generated from operations, net of tax and non-controlling interests. Hence, unitholders' distribution may not correspond with net profit, which includes non-cash accounting entries such as depreciation and unrealised changes in fair value, which must be accounted for in accordance with the applicable accounting standards. To arrive at unitholders' distribution, profit before change in fair value of investment properties, and unrealised financial derivatives and foreign exchange gain/loss are adjusted to remove primarily non-cash accounting entries as set out under distribution adjustments.

- Profit before change in fair value of investment properties, and unrealised financial derivatives and foreign exchange gain/loss was S\$19.8 million, a decrease of S\$22.7 million (53%). In INR terms, there was a decrease of 46%, mainly as a result of the net realised loss from settlement of loans, which was added back in the distribution computation
- As a result, income available for distribution for YTD FY12/13 was S\$32.8 million, a decrease of S\$2.1 million (6%). In INR terms, income available for distribution increased by 8%. Post retaining 10% of income available for distribution, income to be distributed was S\$29.5 million.

#### 3Q FY12/13 vs 2Q FY12/13

Total Property Income
Total Property Expenses
Net Property Income
(Loss)/profit before change in fair value of investment
properties, and unrealised financial derivatives
and foreign exchange gain/(loss)
(Loss)/Profit before Income Tax
Net (Loss)/Profit
Income available for distribution
Income to be distributed

| FY12/13<br>3Q | FY12/13<br>2Q | Change<br>% |
|---------------|---------------|-------------|
| \$'000        | \$'000        |             |
| 31,740        | 31,874        | 0           |
| (13,109)      | (12,856)      | 2           |
| 18,631        | 19,018        | (2)         |
| (7,152)       | 13,736        | N.M.        |
| 8,800         | 17,930        | (51)        |
| 6,908         | 14,213        | (51)        |
| 12,171        | 10,352        | 18          |
| 10,954        | 9,317         | 18          |

**Total property income** for 3Q FY12/13 declined marginally to S\$31.7 million. In INR terms, there was a decrease of 1% mainly because of the increased vacancy of 0.1 million sq ft in The V. 63% of the vacated space has since been filled up at the end of 3Q FY12/13.

**Total property expenses** increased by S\$0.3 million (2%). The higher expense was mainly because of a one-off provision for S\$0.2 million of indirect tax expenses made in the current quarter for which an appeal has been filed.

As a result, **net property income** decreased by S\$0.4 million (2%) to S\$18.6 million. In INR terms, net property income also down by 2%.

Loss before change in fair value of investment properties, and unrealised financial derivatives and foreign exchange gain/loss at S\$7.2 million was lower as compared to a profit of S\$13.7 million last year which was mainly due to the net realised loss from settlement of loans. The loss was added back in the distribution computation.

**Net profit** was S\$6.9 million, as against S\$14.2 million in the preceding quarter, mainly because of net realised loss on settlement of loans.

**Income available for distribution** at S\$12.2 million was S\$1.8 million (18%) higher due to lower finance costs and current income tax expenses. In INR terms, income available for distribution was up by 17%. Post retaining 10% of income available for distribution, **income to be distributed** was S\$10.9 million.

#### 9 Variance between forecast and the actual results (Group)

No forecast has been disclosed.

#### 10 Interested person transactions

Interested person transactions mandate was not sought.

| Name of interested person   | Aggregate value of all interested person transactions during the financial period under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders mandate pursuant to Rule 920) |                        |  |
|---|---|------------------------|--|
|   | YTD FY12/13<br>S\$'000  | YTD FY11/12<br>S\$'000 |  |
| Ascendas Property Fund Trustee Pte Ltd  |   |                        |  |
| - Trustee Manager fees paid/payable   | 5,136   | 5,341                  |  |
| Ascendas Services (India) Pvt Ltd ("ASIPL")   |   |                        |  |
| Fees received/receivable by ASIPL from a-iTrust   |   |                        |  |
| - Property management services  | 1,909   | 1,856                  |  |
| - Lease management services   | 955   | 928                    |  |
| - Marketing services  | 2,072   | 2,882                  |  |
| - Project management services   | 192   | 454                    |  |
| - General management services   | 1,773   | 1,876                  |  |
| Office rental income received/receivable by a-iTrust from ASIPL   | 250   | 417                    |  |
| Jurong Consultants (India) Pvt Ltd  Procurement of consultancy services, including architecture & landscape, civil & structural, M&E engineering design rendered for ITPB | 31  | 0                      |  |

#### 11 Update on development project

The Aviator, a 601,360 sq ft multi-tenanted office building is being developed in ITPB's Special Economic Zone. As of 31 Dec 12, it was 22% completed and had achieved leasing pre-commitment level of 26%. It is expected to be completed by the end of 2013.

# 12 Commentary on the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

India's Gross Domestic Product ("GDP") grew 5.3% in the second quarter of 2012-13, comprising growth of 1.2% in agriculture activities, 2.8% in industry, and 7.2% in services. GDP growth for the first half of the current financial year stands at 5.4%.

#### Indian office real estate

Based on a market research report by Jones Lang LaSalle Meghraj ("JLL") for the quarter ended 31 December 2012 ("3Q FY12/13"):

- In Bangalore, total office absorption stood at 6.2 million sq ft for the whole of 2012, with 1.6 million sq ft of space absorbed this quarter. Overall market vacancy increased slightly from 7.1% to 7.2% from a quarter ago. In Whitefield (the micro market where ITPB is located), market vacancy fell from 16.5% to 15.0%. IT/ITES companies accounted for most of the leasing activities in the city.
- In Chennai, total office absorption stood at 3.5 million sq ft for the whole of 2012, with 0.8 million sq ft of space absorbed this quarter. In Old Mahabalipuram Road ("OMR", the micro market where ITPC is located), vacancy fell from 21.0% to 20.5%. The OMR IT corridor continues to be a preferred location with tenants, with this locality accounting for over 45% of the total office space absorption.
- In Hyderabad, total office absorption stood at 2.3 million sq ft for the whole of 2012, with 0.7 million sq ft of space absorbed this quarter. Overall vacancy in the city increased marginally from 4.3% to 4.9% this quarter. In Hitec City (the micro market where The V, CP and aVance are located), vacancy increased from 2.3% to 3.6%. Hitec City continues to be one of the preferred localities for tenants seeking SEZ and non-SEZ office space.

The performance of a-iTrust is influenced by our tenants' business performance and outlook, and condition of each city's real estate market. a-iTrust will continue to focus on enhancing the competitiveness of its properties to distinguish itself from competitors, maintaining financial discipline, and seeking growth opportunities.

#### 13 Distributions

- (a) Current financial period Any distributions declared for the current financial period?No.
- (b) Corresponding period of the immediately preceding year Any distributions declared for the corresponding period of the immediate preceding financial period?

No.

#### 14 If no distribution has been declared/recommended, a statement to the effect

Refer to paragraph 13. a-iTrust makes distributions to unitholders on a semi-annual basis for every six-month period ending 30 September and 31 March.

#### 15 Disclosure pursuant to Rule 704(11) of the Listing Manual

The Board of Directors has confirmed that, to the best of their knowledge, nothing has come to their attention which may render these interim financial results to be false or misleading in any material aspect.

This release may contain forward-looking statements that involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes and the continued availability of financing in the amounts and the terms necessary to support future business. You are cautioned not to place undue reliance on these forward looking statements, which are based on current view of management on future events.

By order of the Board Ascendas Property Fund Trustee Pte. Ltd.

Mary De Souza Company Secretary 22 January 2013



# **Appendix**

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22 January 2013

The Board of Directors
Ascendas Property Fund Trustee Pte. Ltd.
(as Trustee-Manager of Ascendas India Trust) (the "Trustee-Manager")
61 Science Park Road
#04-01 The Galen
Singapore 117525

#### Report on Review of Interim Condensed Financial Statements

#### Introduction

We have reviewed the accompanying interim condensed financial statements of Ascendas India Trust (the "Trust") and its subsidiaries (collectively, the "Group"), which comprise the statements of financial position of the Group and the Trust as at 31 December 2012, and the related interim condensed statements of changes in unitholders' funds of the Group and the Trust and the interim condensed consolidated income statement, consolidated statement of comprehensive income and consolidated statement of cash flows of the Group for the quarter and nine-month period then ended and explanatory notes. The Trustee-Manager is responsible for the preparation and presentation of these interim condensed financial statements in accordance with Singapore Financial Reporting Standard FRS 34 Interim Financial Reporting (FRS 34). Our responsibility is to express a conclusion on these interim condensed financial statements based on our review.

#### Scope of Review

We conducted our review in accordance with Singapore Standard on Review Engagements 2410 Review of Interim Financial Information Performed by the Independent Auditor of the Entity. A review of Interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Singapore Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.



#### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed financial statements are not prepared, in all material respects, in accordance with FRS 34.

Yours faithfully

**ERNST & YOUNG LLP** 

**Public Accountants and** 

**Certified Public Accountants** 

Envit & Yes up

Singapore