



### a-iTrust's capital structure



Indicator	As at 31 Mar 2012
Interest service coverage (EBITDA <sup>1</sup> / Interest expenses <sup>2</sup> )	4.0 times (FY11/12)
Percentage of fixed rate debt	100%
Secured borrowings / Asset value	5.8% <sup>3</sup>
Effective weighted average cost of debt (Net of tax shield benefits)	6.2%

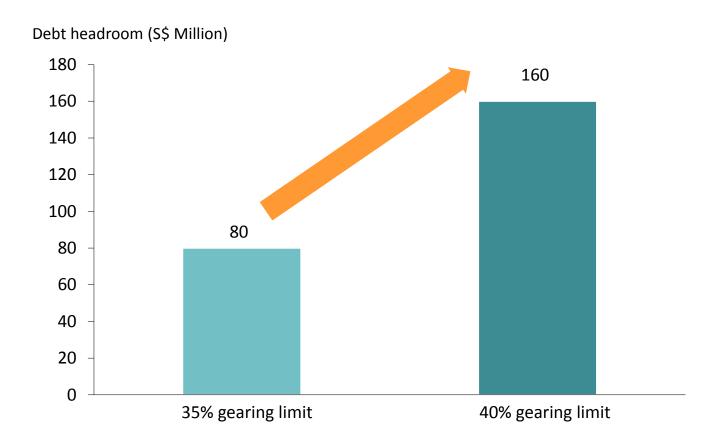
Gearing: 29%<sup>4</sup>

- 1. Earnings before interest, tax, depreciation & amortisation.
- 2. Including capitalised interest.
- 3. Excluding minority interests.
- 4. Total borrowings divided by asset values, excluding minority interests as at 31 March 2012.

#### Increase a-iTrust's funding capacity



Doubles debt headroom from approximately \$\$80m to \$\$160m.



#### No need to obtain and maintain a credit rating



- Credit rating depends on many factors, some of which are beyond Trust's control:
  - For example, India's sovereign risk has negative implications for a-iTrust.
- a-iTrust currently secures lower interest rates than its implied rating due to:
  - Strong backing by Ascendas as the Trust's sponsor; and
  - Good relationships between a-iTrust and banks.
- Obtaining and maintaining a credit rating will incur additional costs.

#### Protecting Unitholders' interests



- Unitholders' interests are protected even with the raised gearing limit as a-iTrust is subject to strict obligations under the Business Trust Act ("BTA").
- Under the BTA, the Trustee-Manager is:
  - Required to act honestly and exercise reasonable diligence at all times;
  - Responsible for safeguarding the interests of Unitholders; and
  - Required to give priority to the interests of Unitholders as a whole in the event of a conflict of interests.

# Allow a-iTrust to grow via an optimised capital structure



- Raising the gearing limit does not mean that a-iTrust will gear up to the maximum 40% gearing level, but it provides:
  - More options in managing capital structure to minimise cost of capital; and
  - Funding flexibility in accessing the debt market, especially during volatile market conditions.
- Any increase in borrowings will only be undertaken after careful consideration of the overall financial effects on a-iTrust.



## Thank you!